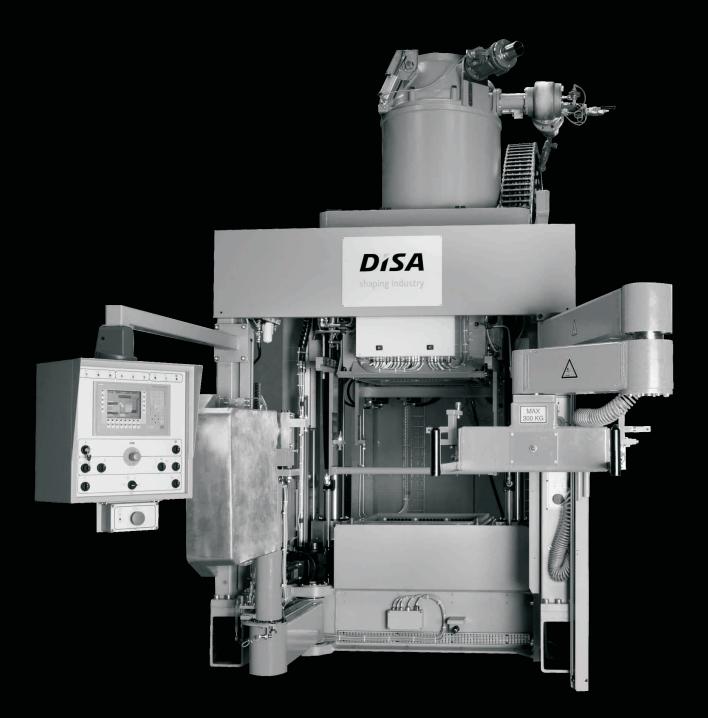


# 29th Annual Report





# DISA India - Manufacturing facilities



Tumkur



Hosakote

DISA India board members - visit to Brakes India Limited





BOARD OF DIRECTORS

BANKERS HDFC BANK LTD. KOTAK MAHINDRA BANK LTD JAN JOHANSEN DEEPA HINGORANI SANJAY ARTE ROBERT E JOYCE JR ANDREW CARMICHAEL VIRAJ NAIDU

#### REGISTRARS

Integrated Enterprises (India) Limited 30, Ramana Residency, Ground Floor, IV Cross, Sampige Road, Malleswaram, Bangalore - 560 003.

Managing Director

#### **REGISTERED OFFICE**

5th Floor, Kushal Garden Arcade 1A, Peenya Industrial Area, Peenya 2nd Phase Bangalore 560 o58 Ph: +91 80 4020 1400 to 04

Bombay Stock Exchange Ltd, Mumbai Phiroze Jeejeebhoy Towers Dalal Street MUMBAI - 400 001 STOCK EXCHANGES

Ph: +91 80 23460815/816 E-mail : irg@integratedindia.in

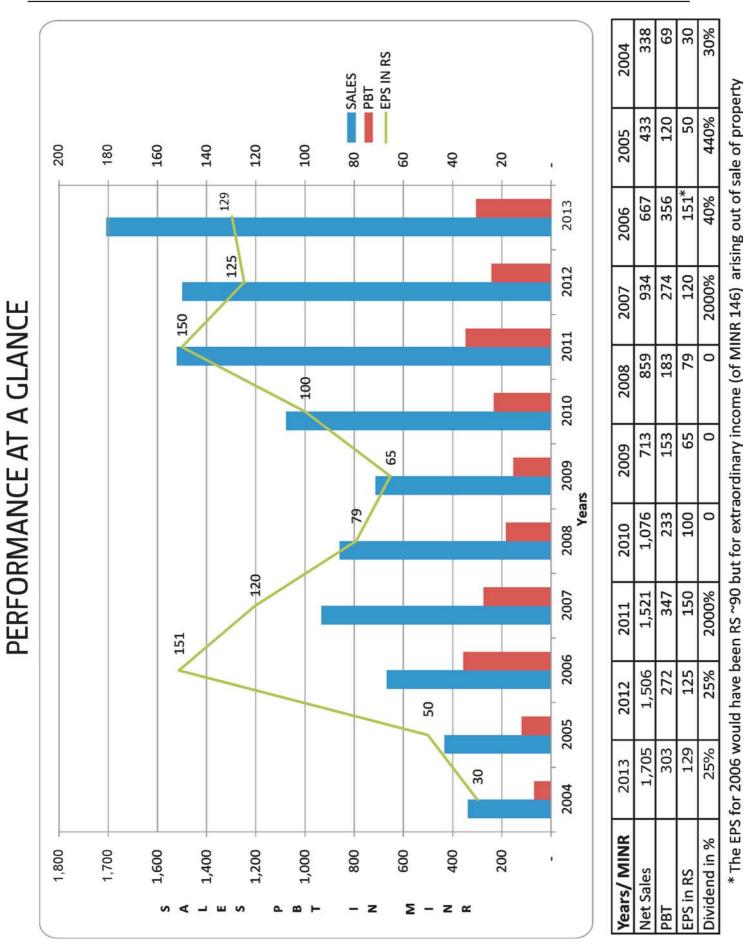
National Securities Depository Limited Trade World, 4th Floor, Kamala Mills Compound Senapati Bapat Marg, Lower Parel MUMBAI - 400 013 Central Depository Services (India) Limited Phiroze Jeejeebhoy Towers 28th Floor, Dalal Street MUMBAI - 400 023

AUDITORS

Deloitte Haskins & Sells Bangalore

#### SOLICITORS

Chander Kumar & Associates Bangalore



# NOTICE

NOTICE is hereby given that the Twenty Ninth Annual General meeting of DISA INDIA LIMITED will be held at 11.00 a.m. on Thursday, the 8th day of May 2014 at Hotel Vivanta by Taj, No 2275, Tumkur Road, Yeshwantpur, Bangalore – 560 022 to transact the following business:

#### ORDINARY BUSINESS:

- To receive, consider and adopt the Audited Balance Sheet as at 31st December 2013 and the Statement of Profit and Loss for the year ended on that date, together with the Reports of the Board of Directors and the Auditors thereon.
- 2. To elect a Director in place of Mr. Robert E Joyce Jr., who retires by rotation and is eligible for reappointment.
- 3. To elect a Director in place of Mr. Andrew Carmichael, who retires by rotation and is eligible for reappointment
- 4. To declare Dividend.
- To appoint Auditors of the Company to hold office from the conclusion of this Meeting until the conclusion of the next Annual General Meeting and to fix their remuneration.

By Order of the Board of Directors

For DISA India Limited

| Date: 26.02.2014 | Viraj Naidu       |
|------------------|-------------------|
| Place: Bangalore | Managing Director |

# NOTES:

- A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote on a poll instead of himself/ herself and such proxy need not be a member. Proxies, in order to be effective, must be received by the Company not less than fortyeight hours before the meeting.
- 2. The Register of Members and the Share Transfer books of the Company will remain closed from 29th April, 2014 to 8th May, 2014 (both days inclusive).

- 3. The Shares of the Company are now traded compulsorily in dematerialized form as per the directions of the Stock Exchange. Accordingly, members who have not opted for dematerialization of shares are once again reminded to take steps to demat their holdings.
- Members are requested to communicate the changes, if any, in their addresses to the Company's Registrar and Share Transfer Agents, Integrated Enterprises (India) Limited, 30, Ramana Residency, IV Cross, Sampige Road, Malleswaram, Bangalore-560 003.
- Subject to the provisions of Section 205A of the Companies Act 1956, Dividend as recommended by the Board of Directors, if declared at the Annual General Meeting will be disbursed on or before 24th May, 2014.
- 6. Under Section 205A of the Companies Act, 1956, the amount of dividend remaining unpaid or unclaimed for a period of seven years from the date of payment is required to be transferred to the Investor Education and Protection Fund of the Central Government.
- 7. In view of the above, members who have not encashed the dividend warrant(s) so far for any of the dividends declared earlier, are requested to make their claims to the Company immediately. Please note that as per Section 205-C of the Companies Act, 1956, no claim shall lie against the Company or the said Fund, in respect of individual amounts which remain unclaimed or unpaid for a period of seven years from the date of payment, and no payment shall be made in respect of any such claims.
- 8. Investors are requested to utilize ECS facility to enable transfer of dividends directly to the bank account of eligible shareholders.

By Order of the Board of Directors

For DISA India Limited

Date: 26.02.2014 Place: Bangalore Viraj Naidu Managing Director

# INFORMATION REQUIRED TO BE FURNISHED UNDER LISTING AGREEMENT

As per Listing Agreement, particulars of Directors who are proposed to be re-appointed are given below:

1. Name: Mr. Robert E Joyce Jr. Age: 52 years

#### Qualification:

BS Aerospace Engineering from University of Michigan with MBA from the Wharton School, University of Pennsylvania in the USA.

#### Expertise:

Group since 2003

20+ years of experience in building and growing industrial business -to-business companies through organic and inorganic route. President & CEO of Norican Group since 2008 and the Wheelabrator

#### Group Company Directorships/Positions:

Norican Holdings ApSDirector, Management BoardNorican Group ApSDirector, Management BoardDISA Holding II A/SManagement BoardDISA Holding A/SManagement BoardWGH Holding CorpDirector, OfficerWheelabrator Group, Inc.DirectorCastalloy, Inc.DirectorWheelabrator Group (Canada), Ltd.Officer

Committee Memberships : Nil

2. Name: Mr. Andrew Carmichael Age: 51 years

#### Qualification:

Engineering degree from Loughborough University, England

#### Expertise:

23 years work experience in Wheelabrator Group in a variety of senior management roles Extensive experience in the surface preparation industry

#### Group Company Directorships/Positions :

| DISA Machinery Ltd. (China)             | - | Director         |
|---|---|------------------|
| DISA Industries s.r.o. (Czech Republic) | - | Director         |
| Matrasur Composites                     | - | Director General |

#### Committee Memberships :

| Name of the<br>Company | Committee       | Status |
|------------------------|-----------------|--------|
| DISA India Limited     | Audit Committee | Member |

For DISA India Ltd

Date: 26.02.2014 Place: Bangalore Viraj Naidu Managing Director

# DIRECTORS' REPORT

The Board of Directors has pleasure in presenting the 29th Annual Report and Audited statement of Accounts for the year ended 31st December, 2013 together with the Auditors' Report.

#### FINANCIAL RESULTS

|   |       | (Rs.in Crores) |
|---|-------|----------------|
| Description   | 2013  | 2012           |
| Sales & Service                                       | 174.4 | 152.4          |
| Profit before depreciation, tax & financial charges   | 34.1  | 30.5           |
| Less: Depreciation                                    | 3.8   | 3.2            |
| Less: Interest  | -     | 0.1            |
| Less: Provision for taxation<br>(net of deferred tax) | 10.8  | 8.4            |
| PROFIT AFTER TAXATION                                 | 19.5  | 18.8           |
| Add: Profit & Loss account Balance b/f                | 36.7  | 20.2           |
| PROFIT AVAILABLE FOR APPROPRIATION                    | 56.2  | 39             |
| APPROPRIATION:  |       |                |
| Amount transferred to General Reserves                | 2.0   | 1.9            |
| Proposed Dividend & Tax thereon                       | 0.4   | 0.4            |
| Balance in Profit & Loss Account                      | 53.8  | 36.7           |

#### DIVIDEND

The continued recession and overall slowdown did impact the business of your Company leading to shortfall in performance against Budget/ Target. However, your Company achieved better results with improved bottom-line as compared to that of the previous year. Considering the foreseeable future road map, your Board of Directors recommend a Dividend of Rs.2.50 per equity shares of Rs.10.00 each (i.e 25%).

#### PERFORMANCE OF THE COMPANY

New Products and New Market Segments – aided by Increased Exports - helped your Company to achieve its highest ever sales in Y2013 at Rs.174 Crores. This 14% growth in sales could however get us only 11% increase in EBITA, mainly due to significant mix shift from project sales to standalone sales. Overall the project sales went down marginally, but this was more than offset by the sales in standalone machines spares.

Unlike last year, your Company started Y2014 with a lower Order Backlog of Rs.72 Crores (as against Rs.105 Crores last year). Conversion of some key high value enquiries in the first half of Y2014 will therefore be crucial for the volumes this year.

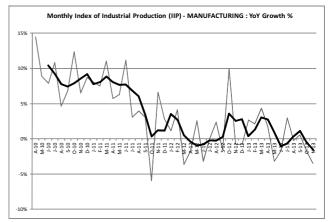
#### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

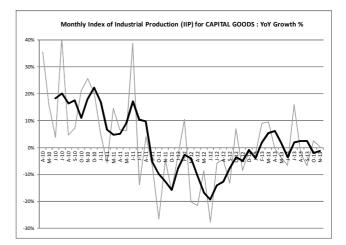
The current manufacturing slowdown in India has been one of the longest ever. If the manufacturing growth is sluggish, capacity additions stop and the capital goods industry dips sharply. This is clearly reflected in the adjacent graphs - the YoY Growth in Manufacturing IIP averages just 0.9% for the 29 months period since Jul'11 till Nov'13.

Against this background, your Company has managed to hold and even

grow its sales. This was made possible, primarily because of the continuous thrust on New Product Introductions and aggressive expansion into new Market Segments.

Some of these new product introductions have actually come at the expense of cannibalising direct imports from DISA Denmark to Indian





customers. On the other hand, the growth in Shot Blasting & Filters Sales, is almost entirely due to sales push (and gain in market penetration) into newer market segments, outside the traditional foundry markets.

Even in the current slowdown, your Company has observed clear trends towards increasing automation by Indian Foundries, mainly to address the key challenges on -1 Manpower availability for foundries, & 2 Increasing Expectations on Consistency of Castings Quality. Such Upgrade Investments into automation, have continued unabated - quite unlike the Greenfield Investments, which grew very fast during boom times, but have slowed down currently.

In such markets, the Company's long term focus on - Making the High End Technology more affordable to Indian Foundries, through increasing localization – has not only remained intact, but has got further reinforced.

The successive IFEX Launches of our "Fully-Made-In-India" New Technology Machines:

| Y2007 Agra :    | New ARPA with Pneumatic Controls               |
|-----------------|--|
| Y2008 Chennai : | DISA SAM-6 Power-Efficient Mixer, DISA Filters |
|                 | for Fume & Dust Extraction                     |

# Annual Report 2013

| Y2010 Ahmedabad : DISA SAM-3 P | Power-Efficient Mixer |
|--------------------------------|-----------------------|
|--------------------------------|-----------------------|

| Y2011 Chandigarh : | DISA-030 Vertical High Pressure Moulding Machine   |
|--------------------|--|
| Y2012 Bangalore :  | DISA Match-2024 Horizontal Flaskless High Pressure |

Moulding Machine

- Wheelabrator MB-500S Metal Belt Tumblast Machine
- DISA Core-20FP Multi-Parting Cold Box Core Y2013 Kolkata : Making Machine

Wheelabrator DS-1 Manipulator Type Shot Blasting Machine

Y2014 Ahmedabad : DISA Match-2024 Horizontal Flaskless High Pressure Moulding Machine - With AMH

Updated DISA Core-20FP Multi-Parting Cold Box Core Making Machine

Such Continuing Innovation & Value Addition by DISA / Wheelabrator in India, remains unmatched in the Industry !

With increasing focus of global competitors in India, your Company has further enhanced its marketing push with frequent Customer Symposiums and ongoing PR.

Your Company also completed another expansion of the Tumkur Plant by 1000 sqm, which is now operational since the beginning of Y2014. With this expansion, the Company has now used up almost all available land areas in Tumkur and Hosakote and any future expansion will therefore have to come from a new site - which will be explored, once the markets come out of the current slowdown phase.

To counter inflationary pressures, Management has initiated a range of Focus Projects on Cost Reduction and Efficiency Improvement.

The Company has adequate internal control systems as part of the Management Information System in place. Regular Audits are being conducted on all fronts by the Statutory and Internal Auditors.

#### **GROUP COMPANIES**

Persons constituting Group coming within the definition of "Group" as defined in the Monopolies and Restrictive Trade Practices Act, 1969 include the following:

#### S.No. Name of the Company

- Norican Holdings ApS (Denmark) 1
- 2 Norican Group ApS (Denmark)
- DISA Holding A/S (Denmark) 3
- DISA Holding II A/S (Denmark) 4
- DISA Holding AG (Switzerland) 5
- DISA Holding LLC (Michigan USA) 6
- DISA Industries A/S (Denmark) 7
- 8 DISA Industrie AG (Switzerland)
- DISA Industries, Inc. (Illinois, USA) 9
- DISA Industries s.r.o. (Czech Republic) 10
- DISA Industrienlagen GmbH (Germany) 11
- DISA K K (Japan) 12
- 13 DISA Limited (Hong Kong)
- DISA Machinery Limited (China) 14
- DISA Trading (Shanghai) Co Limited (China) 15
- 16 DISA Technologies Private Limited (India)

- Surface Preparation (Gibraltar) Ltd 17
- 18 WGH Holding Corp. (BVI)
- WG Global LLC (Delaware, USA) 10
- Wheelabrator Group, Inc. (Delaware, USA) 20
- Wheelabrator Group (Canada) Ltd, (Canada) 21
- Castalloy, Inc. (Delaware, USA) 22
- WGH UK Holdings Ltd. (UK) 23
- WGH UK Limited (UK) 24
- Wheelabrator Technologies (UK) Ltd (UK) 25
- Wheelabrator Group SLU (Spain) 26
- Wheelabrator Group Holding GmbH (Germany) 27
- 28 Wheelabrator Group GmbH (Germany)
- Wheelabrator OFT GmbH (Germany) 29
- Wheelabrator Group NV (Belgium) 30
- Wheelabrator Group SAS (France) 31
- Matrasur Composites SAS (France) 32
- Wheelabrator Group Limited (UK) 33
- Wheelabrator Schlick Sp. z o.o. (Poland) 34
- WG Plus de Mexico S de RL de CV (Mexico) 35
- DISA Management Services ApS (Denmark) 36
- WG Plus Servicios S de R, L de CV (Mexico) 37

#### CORPORATE GOVERNANCE

In compliance with the Listing Agreement with the Stock Exchange, your Board has adhered to the Corporate Governance Code. All the requisite Committees are functioning in line with the guidelines and on operational need basis.

As reported earlier, a reputed firm of independent Chartered Accountants has been carrying out the responsibilities of Internal Auditors and periodically they have been reporting their findings of systems, procedures and management practices. A separate note on Corporate Governance is included in this Report.

#### DIRECTORS' RESPONSIBILITY STATEMENT

Your Directors confirm as follows:

- (a) The Statement of Accounts has been prepared in conformity with appropriate Accounting Standards.
- (b) Accounting policies have been selected and consistently applied so as to give a true and fair view of the financial statements. Change in Accounting Policy and its impact on financial statements are disclosed separately as required under relevant Accounting Standards.
- (c) Internal controls are in place to provide reasonable assurance and reliability of the accounting records and to safeguard the assets of the Company and also to detect fraud and other irregularities, if any.

A reputed independent accounting firm acts as Internal Auditors of your Company and they conduct regular audits.

(d) The Directors are satisfied that the Company has enough resources to carry on business and therefore have finalized the accounts as a 'going concern.'

#### CONSERVATION OF ENERGY

Your Company gives high priority for conservation of energy through better supervision and training of employees to economize the usage of electricity.

# RESEARCH AND DEVELOPMENT, TECHNOLOGY, ABSORPTION, ADAPTATION & INNOVATION

Your Company has been continuously seeking and adapting new technology from Principals in order to develop skills locally and meet specific needs of Indian and global customers.

Personnel at all levels are routinely sent to Principals' factories and design offices abroad for training and updating their skills.

#### FOREIGN EXCHANGE EARNINGS AND OUTFLOW

The Company earned Rs.28.10 (Rs.24.0) Crores in foreign exchange and expended Rs.21.5 (Rs.31.0) Crores in foreign exchange during the year under review.

#### INDUSTRIAL RELATIONS

Industrial relations have been cordial and constructive, which have helped your Company to achieve production targets.

#### PERSONNEL

Particulars of employees as required under Section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of employees) Rules, 1975 are given in the Annexure forming part of the Report.

There was no complaint lodged by any woman employee under Sexual Harassment of Women at Workplace (Prevention, Prohibition and

Redressal) Act, 2013, with the Company during the period under report.

#### DIRECTORS

In terms of the provisions of the Companies Act, 1956 and the Articles of Association of the Company, Mr. Robert E Joyce Jr and Mr. Andrew Carmichael, Directors, retire by rotation at the forthcoming Annual General Meeting and are eligible for reappointment.

#### AUDITORS

The Auditors, Messrs Deloitte Haskins & Sells, Chartered Accountants, Bangalore, retire at the ensuing Annual General Meeting. The Company has received a certificate under Section 224 -1(B) of the Companies Act, 1956 from Messrs Deloitte Haskins & Sells, Chartered Accountants, Bangalore that their appointment would be within the limits specified therein.

Your Directors recommend their appointment.

#### ACKNOWLEDGEMENT

The Directors place on record their appreciation for valuable contribution made by employees at all levels, active support and encouragement received from Government of India, Government of Karnataka, Company's Bankers, Customers, Principals, Business Associates and other Acquaintances.

Your Directors recognize the continued support extended by all the Shareholders and gratefully acknowledge with a firm belief that the support and trust will continue in the future also.

For and on behalf of the Board of Directors

| Place: Bangalore | Deepa Hingorani | Viraj Naidu       |
|------------------|-----------------|-------------------|
| Date: 26.02.2014 | Director        | Managing Director |

#### ANNEXURE TO DIRECTORS' REPORT (Year ending 31 Dec 2013)

#### STATEMENT PURSUANT TO SECTION 217(2A) OF THE COMPANIES ACT, 1956

| SL.<br>No. | Name & Age              | Qualification  | Date of commencement<br>of employment<br>(Exp. in years) | Designation/<br>Nature of duties | Gross<br>Remuneration<br>Rs. | Particulars of last<br>employment held before<br>joining the Company                  |
|------------|-------------------------|----------------|--|----------------------------------|------------------------------|---|
| 1          | Viraj Naidu<br>45 years | B. Tech (Hons) | 22.01.2007 (22)  | Managing Director                | 13,446,726                   | Tata Autocomp Systems Ltd<br>Interiors & Plastic Division.<br>Chief Operating Officer |
| 1          | Mr.S.Mohan<br>56 Years  | B.Sc,ACA,AICWA | 23/06/2004 (35)  | Chief Financial Officer          | 8,377,582                    | Encore Software Limited<br>Chief Financial Officer                                    |

Notes : 1. Gross remuneration as above includes basic salary, contribution towards Provident Fund, Superannuation & Bonus, House Rent Allowance & monetary value of perquisites.

- 2. Perquisites include amounts evaluated as per Income Tax Rules in respect of certain items.
- 3. Includes Retention Bonus.
- 4. Conditions of employment are governed by individual terms and conditions of service.
- 5. The above employees are not related to any of the other Directors of the Company.

## REPORT ON CORPORATE GOVERNANCE

#### 1. Company's Philosophy on Code of Governance

The Company being part of Norican Group worldwide continues to follow good practices of transparency and disclosure in its reporting. The Company has relentlessly committed itself strongly to Corporate Governance and to meet the expectations of its stakeholders in matters related to trusteeship, integrity, ethical and legal standards.

#### 2. Board of Directors:

#### Composition & Size of the Board

As on date, the Board comprises of six Directors including three non-Executive Independent Directors and two Non-Executive Promoter Directors. The Directors have a mix of rich corporate experience and in-depth knowledge of the business. Composition currently is as follows:

| Category     | Names of Director                  | Number of | Composition | Relationship | No. of other  | Memberships    |
|--------------|------------------------------------|-----------|-------------|--------------|---------------|----------------|
|              |                                    | Directors |             | with other   | Directorships | of other Board |
|              |                                    |           |             | Directors    |               | Committees     |
| Non-Executiv | ve & Independent                   | 3         | 50%         | -            |               |                |
|              | Deepa Hingorani                    |           |             | None         | 9             | 1              |
|              | Sanjay Arte                        |           |             | None         | 5             | Nil            |
|              | Jan Johansen                       |           |             | None         | Nil           | Nil            |
| Non-Executiv | ve & Non-Independent               | 2         | 33%         |              |               |                |
|              | Robert E Joyce Jr                  |           |             |              | 10            | Nil            |
|              | Andrew Carmichael                  |           |             |              | 6             | Nil            |
| Executive Di | Executive Director-Non Independent |           | 17%         |              | Nil           | Nil            |
|              | Viraj Naidu                        |           |             | None         | Nil           | Nil            |
|              | Total                              | 6         | 100%        |              |               |                |

Number of Board Meetings held during the year along with the dates of the Meetings

Four Board Meetings were held during the year on the following dates: 28th Feb, 16th May, 8th Aug & 7th Nov 2013

Attendance of each Director at the Board Meetings, Annual General Meeting (AGM) and the number of Companies and Committees where he/she is Director/Member.

| Name of<br>Director | Category of<br>Directorship | No. of<br>Board<br>Meetings<br>attended | Whether<br>Attended<br>last AGM | No. of directorships<br>in other companies<br>incorporated in India | No. of Committee<br>memberships<br>Members/Chairman<br>in other companies<br>in India |
|---------------------|-----------------------------|---|---------------------------------|---|---|
| Jan Johansen        | Director                    | 4                                       | Yes                             | NIL   | NIL   |
| Deepa Hingorani     | Director                    | 4                                       | Yes                             | 4   | 1   |
| Sanjay Arte         | Director                    | 3                                       | Yes                             | 5   | NIL   |
| Robert E Joyce Jr   | Director                    | 4                                       | Yes                             | NIL   | NIL   |
| Andrew Carmichael   | Director                    | 4                                       | Yes                             | NIL   | NIL   |
| Viraj Naidu         | Managing Director           | 4                                       | Yes                             | NIL   | NIL   |

Note : The Directors participate through video conferencing facility in case of inability to participate in person.

#### 3. Audit Committee

The Audit Committee is responsible for over-viewing the Company's financial reporting process and disclosures of its financial information to ensure that the financial statements are correct, sufficient and credible; recommending the appointment and removal of the statutory and internal auditors, fixation of audit fees, the approval for payment for any other services and reviewing with the management the annual financial statements before submission to the Board.

The Internal Auditors and Statutory Auditors attend the meetings of the Audit Committee, by invitation.

(in Rs.)

(in Rs.)

#### Meetings and the attendance during the year

The Committee met four times during the year on the following dates:

#### 28th Feb, 16th May, 8th Aug & 7th Nov 2013

The attendance of each member of the Committee is stated below:

| Name of Director  | No. of Meetings attended |
|-------------------|--------------------------|
| Deepa Hingorani   | 4                        |
| Sanjay Arte       | 3                        |
| Jan Johansen      | 4                        |
| Andrew Carmichael | 4                        |

#### 4. Remuneration Committee

The Company has set up a Remuneration Committee firstly to determine and review the remuneration and bonus of the Executive/Managing Director and secondly to review policy issues relating to remuneration and bonuses of Senior Managers.

#### Meetings and the attendance during the year

The Committee met twice during the year on the following dates :

#### 28th Feb 2013 & 16th May 2013

| Name of Director | No. of Meetings attended |
|------------------|--------------------------|
| Deepa Hingorani  | 2                        |
| Sanjay Arte      | 2                        |
| Jan Johansen     | 2                        |

#### 5. Shareholders' Committee

The Board has constituted a Shareholders' Grievance and Investor Relations Committee to approve share transfers, transmissions, transposition of name, issue of split/duplicate certificates, ratify confirmations made to the demat requests received by the Company and review the status report on redressal of shareholders' complaints received by the Company/ Share Transfer Agents.

The Committee comprising of Ms.Deepa Hingorani, Mr.Sanjay Arte and Mr.Viraj Naidu met Nine (9) times during the year on the following dates:

#### 25th April,19th June,8th July, 2nd Aug, 17th Sep, 3rd October, 25th October, 2nd December and 19th December

| Name of Director | No. of Meetings attended |
|------------------|--------------------------|
| Deepa Hingorani  | 8                        |
| Sanjay Arte      | 8                        |
| Viraj Naidu      | 8                        |

There were (March Qtr-o, June Qtr -1, Sep Qtr-1, Dec Qtr-o) two complaints received and redressed during the year ended 31st December 2013. There was no pending share transfer as on 31-12-2013.

#### 6. Remuneration paid to Directors

The details of remuneration paid to the Directors during the year 2013 are furnished below:

#### a) Managing Director

| 8 8             |            |                               |             |              |            |
|-----------------|------------|-------------------------------|-------------|--------------|------------|
| Directors       | Salary     | Performance Bonus & incentive | Perquisites | Sitting Fees | Total      |
| Mr. Viraj Naidu | 11,745,664 | 1,431,300                     | 269,762     | -            | 13,446,726 |

#### b) Non-Executive Directors

| Name            | Sitting fees | Commission for the year 2011 (paid in 2012) |
|-----------------|--------------|---|
| Jan Johansen    | 110,000      | 300,000                                     |
| Deepa Hingorani | 140,000      | 300,000                                     |
| Sanjay Arte -   |              | -   |
| Total           | 250,000      | 600,000                                     |

Note: Owing to the terms of his present assignment, Mr.Sanjay Arte has declined to accept any compensation from the Company.

#### 7. Name, designation & address of Compliance Officer

Mr S Mohan Chief Financial Officer DISA India Limited 5th Floor, Kushal Garden Arcade 1A, Peenya Industrial Area, 2nd Phase Bangalore 560 058

E-Mail: investor.relations@noricangroup.com Phone: +91 80 4020 1406 Fax : +91-80-2839 1661

The Company has fulfilled all the compliance requirements under the listing agreements as regards the Investors' Grievances Committee.

#### 8. General Body Meetings

Location and time of the last three Annual General Meetings

| Year | Date       | Venue   | Time     |
|------|------------|---|----------|
| 2010 | 06-05-2011 | The Atria Hotel, #1, Palace Road Bangalore-560001 | 1130 Hrs |
| 2011 | 09-05-2012 | Vivanta by Taj, Yeshwanthpur Bangalore-560 022    | 1100 Hrs |
| 2012 | 16-05-2013 | Vivanta by Taj, Yeshwanthpur Bangalore-560 022    | 1100 Hrs |

#### 9. Disclosures

Transactions with the related parties are disclosed in Schedule 18 to the Accounts in the Annual Report.

The Register of Contracts containing the transactions, in which Directors are interested, is placed before the Board every quarter.

During the last three years, there were no strictures or penalties imposed by either SEBI or the Stock Exchanges or any statutory authority for non-compliance of any matter related to the capital markets.

#### 10. Means of Communication

The Quarterly & Half Yearly results are published in national and local dailies such as Business Standard (in English) and Sanjevani (in Kannada) and also are displayed on SEBI website, and hence are not individually sent to the shareholders.

#### 11. General Information to Shareholders

a) AGM : Date: Thursday, 8th May, 2014

Time: 11:00 Hrs

Venue: Vivanta by Taj , No 2275, Tumkur Road, Yeshwantpur, Bangalore 560022

Financial year : January to December 2013

Date of Book Closure: 29th April, 2014 to 8th May, 2014 (both days inclusive)

Listing on Stock Exchanges: Mumbai. Stock code is 500068 in the Mumbai Stock Exchange.

b) Stock Market price data for the year 2013

| Period | BSE   | BSE (Rs.) |        | SEX    |
|--------|-------|-----------|--------|--------|
| 2013   | High  | Low       | High   | Low    |
| Jan    | 3,007 | 2,700     | 20,204 | 19,509 |
| Feb    | 2,910 | 2,651     | 19,967 | 18,794 |
| Mar    | 2,900 | 2,516     | 19,755 | 18,568 |
| Apr    | 2,794 | 2,427     | 19,623 | 18,144 |
| May    | 2,690 | 2,331     | 20,444 | 19,451 |
| Jun    | 2,800 | 2,525     | 19,860 | 18,467 |
| Jul    | 2,680 | 2,401     | 20,351 | 19,127 |
| Aug    | 2,650 | 2,520     | 19,569 | 17,449 |
| Sep    | 2,748 | 2,600     | 20,740 | 18,166 |
| Oct    | 2,760 | 2,535     | 21,205 | 19,265 |
| Nov    | 2,850 | 2,631     | 21,322 | 20,138 |
| Dec    | 3,150 | 2,750     | 21,484 | 20,569 |

#### c) Registrar and Transfer Agents (RTA)

Integrated Enterprises (India) Limited, No.30, Ramana Residency, Ground Floor, IV Cross, Sampige Road, Malleswaram, Bangalore - 560 003, Tel : 23460815/816 is the Company's Registrar and Share Transfer Agents. They have the requisite registration with SEBI.

#### d) Share Transfer System

The Company's Share Transfer Committee meets regularly and expeditiously handles the procedures related to application for transfer of shares. The said RTA has the requisite infrastructure to process all activities related to share transfers. The system is further audited by a Practicing Company Secretary and the required certificates/ reports to this effect as also those related to dematerialisation, reconciliation of Shares etc. are issued and filed with the Stock Exchanges where the Company's Shares are enlisted.

The Company's Shares are compulsorily traded in the demat form and the ISIN No. allotted is INE 131CO1011.

#### e) Distribution of shareholding as on 31-12-2013

| Rang    | e (in Rs.) | No. of Share-<br>holders | % of<br>Total Share<br>Holders | Total<br>Holding<br>In Rs. | % of<br>Total<br>Capital |
|---------|------------|--------------------------|--------------------------------|----------------------------|--------------------------|
| 1 -     | 5000       | 2682                     | 98.64                          | 1347070                    | 8.92                     |
| 5001 -  | 10000      | 17                       | 0.63                           | 122260                     | 0.81                     |
| 10001 - | 20000      | 8                        | 0.29                           | 117360                     | 0.78                     |
| 20001 - | 30000      | 3                        | 0.11                           | 72370                      | 0.48                     |
| 30001 - | 40000      | 1                        | 0.04                           | 38050                      | 0.25                     |
| 40001 - | 50000      | 1                        | 0.04                           | 40110                      | 0.27                     |
| 50001 - | 100000     | 1                        | 0.04                           | 60000                      | 0.40                     |
| 100001  | & above    | 6                        | 0.22                           | 13304830                   | 88.10                    |
|         | Total      | 2719                     | 100.00                         | 15102050                   | 100.00                   |

#### f) Dematerialization of shares and liquidity

About 96.21% of the 1,510,205 outstanding Equity Shares have been dematerialized upto 31.12.2013

#### MODE OF HOLDINGS AS ON 31.12.2013

|          | NO. OF SHARES | % ON CAPITAL |
|----------|---------------|--------------|
| NSDL     | 1,432,747     | 94.87        |
| CDSL     | 20,184        | 1.34         |
| PHYSICAL | 57,274        | 3.79         |
| TOTAL    | 1,510,205     | 100.00       |

#### g) Shareholding pattern as on 31-12-2013

| Category   | No of Shares | % Holding |
|--|--------------|-----------|
| Directors  | -            | -         |
| Promoter But not Director  | 1,132,653    | 75.00     |
| Director/Promoters Relatives                                     | -            | -         |
| Sub Total  | 1,132,653    | 75.00     |
| Banks & Financial Institutions, Insurance Companies, Mutual Fund | 210,237      | 13.92     |
| Body Corporate   | 8,671        | 0.57      |
| NRI  | 2,840        | 0.19      |
| FII  | -            | -         |
| Indian Promoter  | -            | -         |
| Clearing Member  | 585          | 0.04      |
| Trust  | 40           | 0.00      |
| General Public   | 155,179      | 10.28     |
| Total  | 1510205      | 100.00    |

#### h) Outstanding GDRs/ADRs/Warrants or any Convertible instruments, conversion date and likely impact on Equity. - NIL

#### i) Plant Locations : Factories

1) No. 28-32, Satyamangala Industrial Area Tumkur - 572 104 Tel: 0816 2211290 / 2211291

#### j) Address for correspondence Registered & Corporate Office :

DISA INDIA LIMITED 5th Floor, Kushal Garden Arcade, 1A, Peenya Industrial Area, Peenya 2nd Phase, Bangalore 560 058 Phone: 91-80-4020 1400 to 04 2) Plot No.50, KIADB Industrial Area Hosakote - 562 114 Tel: 080 27971310 / 27971516

# AUDITOR'S CERTIFICATE ON COMPLIANCE WITH THE CONDITIONS OF CORPORATE GOVERNANCE UNDER CLAUSE 49 OF THE LISTING AGREEMENTS.

То

The Members of DISA INDIA LIMITED Bangalore

I have examined the compliance of the conditions of Corporate Governance by DISA India Limited for the year ended 31st December, 2013 as stipulated in Clause 49 of the Listing Agreement of the said Company with Bombay Stock Exchange Ltd. (BSE).

The compliance of the conditions of Corporate Governance is the responsibility of the Company's Management. My examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In my opinion and to the best of my information and explanations given to me, I certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

I state that in respect of investors' grievances received during the year ended 31st December, 2013, no investor grievances are pending against the Company as on 31st December, 2013, as per the records maintained by the Company and presented to the Shareholders and Investors Grievances Committee.

I further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

Place : Bangalore Date : 26th February, 2014 VIJAYAKRISHNA KT (Practising Company Secretary) FCS: 1788 CP:980

## SECRETARIAL COMPLIANCE CERTIFICATE

Registration No. of the Company: L85110KA1984PLCoo6116 Nominal Capital: Rs. 5,00,00,000/-Paid up Capital: Rs. 1,51,02,050/-

To:

The Members, DISA INDIA LIMITED, Bangalore – 560 058.

I have examined the registers, records, books and papers of DISA India Limited (the Company) as required to be maintained under the Companies Act, 1956,(the Act) and the rules made thereunder and also the provisions contained in the Memorandum and Articles of Association of the Company for the financial year ended on 31st December, 2013. In my opinion and to the best of my information and according to examinations carried out by me and explanations furnished to me by the Company, its officers and agents, I certify that in respect of the aforesaid financial year.

- The Company has kept and maintained all registers as stated in Annexure 'A' to this certificate, as per the provisions and the rules made thereunder and all entries therein have been duly recorded.
- 2. The Company has duly filed the forms and returns as stated in Annexure 'B' to this certificate, with the Registrar of Companies, Regional Director, Central Government, Company Law Board or other authorities within the time prescribed under the Act and the rules made thereunder (beyond the time prescribed with additional fee).
- 3. The Company being a Public Limited Company, has the minimum prescribed paid-up capital as per the provisions of Companies Act, 1956 and the provisions of the Act do not prescribe maximum number of members for such a Public Limited Company.
- 4. The Board of Directors duly met 4 {Four} times from 01.01.2013 to 31.12.2013 on the following dates: 28th February, 2013, 16th May, 2013, 8th August, 2013 and 7th November, 2013 in respect of which meetings proper notices were given and the proceedings were properly recorded and signed including the circular resolutions passed, in the Minutes Book maintained for the purpose.
- The Company closed its Register of Members from 9.5.2013 to 16.5.2013 (both the days inclusive) and necessary compliance of Section 154 of the Act has been made.
- 6. The Annual General Meeting for the financial year ended on 31st December, 2012 was held on 16th May, 2013 after giving due notice to the members of the Company and the resolutions passed thereat were duly recorded in Minutes Book maintained for the purpose.
- 7. No Extra Ordinary General Meeting was held during the financial year 2013.
- 8. The Company has not advanced any loans to its Directors or persons or firms or companies referred to under Section 295 of the Act.
- 9. The Company has not entered into any contracts falling within the purview of Section 297 of the Act.
- 10. The Company has made necessary entries in the register maintained under Section 301 of the Act.

- As there were no instances falling within the purview of Section 314 of the Act, the Company has not obtained any approvals from the Board of Directors, members or Central Government.
- 12. The Company has issued duplicate share certificates during the financial year.
- 13. The Company has:
  - (i) transferred/ transmitted securities during the financial year;
  - (ii) has declared dividend during the financial year and deposited amount in a separate Bank Account;
  - (iii) paid/posted warrants for dividends including to those holding shares in electronic form by crediting their accounts, to all the members within a period of 30 (Thirty) days from the date of declaration and that all unclaimed/unpaid dividends has been transferred to unpaid dividend account of the Company;
  - (iv) has transferred the required funds to the Investor Education and Protection Fund during the year;
  - (v) has duly complied with the requirement of Section 217 of the Act.
- 14. The Board of Directors of the Company is duly constituted. There were no changes in the composition of the Board during the financial year.
- 15. The Company appointed Managing Director during the financial year in compliance with the Act.
- 16. The Company has not appointed any sole-selling agents during the financial year.
- 17. The Company was not required to obtain any approvals of the Central Government, Company Law Board, Regional Director, Registrar and/or such authorities prescribed under the various provisions of the Act during the financial year.
- 18. The Directors have disclosed their interests in other firms/ companies to the Board of Directors pursuant to the provisions of the Act and the rules made there under.
- 19. The Company has not issued any Shares during the financial year.
- 20. The Company has not bought back Shares during the financial year.
- 21. There was no redemption of preference Shares during the financial year.
- 22. There were no transactions necessitating the Company to keep in abeyance the rights to rights shares and bonus shares/securities pending registration of transfer of shares.
- The Company has not invited/ accepted any deposits including any unsecured loans falling within the purview of Section 58A during the financial year.
- 24. The Company's borrowings during the financial year ended 31.12.2013 were in compliance with the Act.
- 25. The Company has not made any loans or advances or given guarantees or provided securities to other bodies corporate and consequently no entries have been made in the register kept for the purpose.

- 26. The Company has not altered the provisions of the Memorandum with respect to situation of the Company's registered office from one state to another during the year under scrutiny.
- 27. The Company has not altered the provisions of the Memorandum with respect to the objects of the Company during the year under scrutiny.
- 28. The Company has not altered the provisions of the Memorandum with respect to the name of the Company during the year under scrutiny.
- 29. The Company has not altered the provisions of the Memorandum with respect to the share capital of the Company during the year under scrutiny.
- 30. The Company has not altered its Articles of Association during the financial year.
- 31. There were no prosecutions initiated against or show cause notices received by the Company and no fines or penalties or any other punishment was imposed on the Company during the financial year, for offences under the Act.
- 32. The Company has not received any money as security from its employees during the financial year.

33. The Company has not constituted a Provident Fund referred to, under section 418 of the Act.

| Place: | Bangalore  | VIJAYAKRISH | INA K T |
|--------|------------|-------------|---------|
| Date:  | 26.02.2014 | FCS: 1788   | CP:980  |

#### ANNEXURE- A

Following were the registers maintained by the Company:

- 1. Register of Members
- 2. Register of Directors
- 3. Register of Directors' Shareholdings
- 4. Register of Disclosure of Interests.
- 5. Register of Transfers
- 6. Register of Charges
- 7. Register of Contracts
- 8. Register of Debentures
- 9. Minutes of the Board, Committee and Shareholders Meetings
- 10. Register of Allotment.

#### ANNEXURE- B

Forms and Returns as filed by the Company with the Registrar of Companies, Regional Director, Central Government or other authorities during the financial year ended 31st December, 2013:

| SI.<br>No. | Form No./<br>Return | Filed<br>under<br>Section | For  | Date of filing | Whether filed<br>within the Pre-<br>scribed time<br>Yes/No | If delay in filing<br>whether requisite<br>additional fee paid<br>Yes / No. |
|------------|---------------------|---------------------------|--|----------------|--|---|
| 1.         | Form 23AC & 23ACA   | 220                       | Annual Accounts<br>Form 23AC and<br>Form 23ACA                                 | 14.06.2013     | YES  | NA  |
| 2.         | Form 20B            | 159                       | Annual Return<br>Form 20B  | 05.07.2013     | YES  | NA  |
| 3.         | Form 66             | 383A                      | Secretarial<br>Compliance Report<br>Form 66                                    | 29.05.2013     | YES  | NA  |
| 4.         | Form 23C            | 233B(2)                   | Application to the<br>Central Government<br>for appointment of<br>cost auditor | 30.05.2013     | NO   | YES   |
| 5.         | Form 23             | 192                       | Registration of resolution   | 20.03.2013     | YES  | NA  |
| 6.         | Form 25C            | 269(2)                    | Return of appointment of Managing Director                                     | 20.03.2013     | YES  | NA  |

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF DISA INDIA LTD.

#### Report on the Financial Statements

We have audited the accompanying financial statements of DISA India Limited ("the Company"), which comprise the Balance Sheet as at December 31, 2013, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

The Company's Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards notified under the Companies Act, 1956 ("the Act") (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated 13 September 2013 of the Ministry of Corporate Affairs) and in accordance with the accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the

information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the Balance Sheet, of the state of affairs of the Company as at December 31, 2013;
- (b) in the case of the Statement of Profit and Loss, of the profit of the Company for the year ended on that date; and
- (c) in the case of the Cash Flow Statement, of the cash flows of the Company for the year ended on that date.

#### Report on Other Legal and Regulatory Requirements

- As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the Central Government in terms of Section 227(4A) of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by Section 227(3) of the Act, we report that:
  - (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - (c) The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - (d) In our opinion, the Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement comply with the Accounting Standards notified under the Act (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated 13 September 2013 of the Ministry of Corporate Affairs).
  - (e) On the basis of the written representations received from the directors as on December 31, 2013 taken on record by the Board of Directors, none of the directors is disqualified as on December 31, 2013 from being appointed as a director in terms of Section 274(1)(g) of the Act.

for Deloitte Haskins & Sells Chartered Accountants (Firm Registration No. 008072S)

Bangalore, February 26, 2014 SS/MNB/JKS/2014 S. Sundaresan Partner Membership No.25776

# ANNEXURE TO THE INDEPENDENT AUDITORS' REPORT

(Referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

Having regard to the nature of the Company's business/activities/results during the year is such that clause iii(b) to (d), iii(f) and (g), vi, xii, xiii, xiv, xvi, xix and xx of paragraph 4 of the order are not applicable to the Company.

- 1. In respect of its fixed assets :
  - (a) The Company has maintained proper records showing most of the particulars however, in case of certain assets quantitative details and situation of fixed assets needs to be updated.
  - (b) Computers and Plant and machinery were physically verified during the year by the Management and no material discrepancies were noticed on such verification. In our opinion, having regard to the size of the Company and the nature of its fixed assets, the frequency of verification needs improvement.
  - (c) The fixed assets disposed off during the year, in our opinion, do not constitute a substantial part of the fixed assets of the Company and such disposal has, in our opinion, not affected the going concern status of the Company.
- 2. In respect of its inventories:
  - (a) As explained to us, the inventories were physically verified during the year by the Management at reasonable intervals.
  - (b) In our opinion and according to the information and explanations given to us, the procedure of physical verification of inventories followed by the Management needs some improvement in respect of maintenance of documentation of verification in relation to the size of the Company and the nature of its business.
  - (c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of its inventories and no material discrepancies were noticed on physical verification.
- The Company has neither granted nor taken any loan, secured or unsecured, to / from companies, firm or other parties covered in the Register maintained under Section 301 of the Companies Act, 1956.
- 4. In our opinion and according to the information and explanations given to us, having regard to the explanations that some of the items purchased are of special nature and suitable alternative sources are not readily available for obtaining comparable quotations, there is an adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchases of inventory and fixed assets and the sale of goods and services. During the course of our audit, we have not observed any major weakness in such internal control system.

- 5. In respect of contracts or arrangements entered in the Register maintained in pursuance of Section 301 of the Companies Act, 1956, to the best of our knowledge and belief and according to the information and explanations given to us:
  - (a) The particulars of contracts or arrangements referred to in Section 301 that needed to be entered in the Register maintained under the said Section have been so entered.
  - (b) In our opinion and having regard to our comments in paragraph 4 above, with regard to purchase of certain items for which comparative quotes are not available, transactions made in pursuance of such contracts or arrangements, in excess of Rs.5 lakhs in respect of any party, have been made at prices which are prima facie, reasonable having regard to the prevailing market prices at the relevant times.
- In our opinion, the internal audit function carried out during the year by a firm of Chartered Accountants appointed by the Management has been commensurate with the size of the Company and the nature of its business.
- 7. We have broadly reviewed the cost records maintained by the Company pursuant to the Companies (Cost Accounting Records) Rules, 2011 prescribed by the Central Government under Section 209(1)(d) of the Companies Act, 1956 and are of the opinion that, prima facie, the prescribed cost records have been maintained. We have, however, not made a detailed examination of the cost records with a view to determine whether they are accurate or complete.
- 8. According to the information and explanations given to us in respect of statutory dues:
  - (a) The Company has generally been regular in depositing undisputed dues, including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other material statutory dues applicable to it with the appropriate authorities.
  - (b) There were no undisputed amounts payable in respect of Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other material statutory dues in arrears as at December 31, 2013 for a period of more than six months from the date they became payable.

(c) Details of dues of Income-Tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty and Cess which have not been deposited as on December 31, 2013 on account of disputes are given below:

| Name of the Statute   | Nature of the Dues | Forum where dispute<br>is pending              | Period to which the amount relates | Amount Involved<br>(Rs. Lakhs) |
|---|--------------------|--|------------------------------------|--------------------------------|
| The Central Excise Act 1944   | Central excise     | Assistant<br>Commissioner<br>of Central Excise | 2009 – 2010 and<br>2010- 2011      | 1.20                           |
| Karnataka Value Added Tax<br>Act 2003                                 | Value added tax    | Joint Commissioner<br>(Appeals)                | 2008 –2009                         | 9.15                           |
| Karnataka Value Added Tax<br>Act 2003                                 | Value added tax    | Joint Commissioner<br>(Appeals)                | 2010 –2011                         | 0.52                           |
| Central Sale Tax Act 1956   | Central sales tax  | Joint Commissioner<br>(Appeals)                | 2010 -2011                         | 19.45                          |
| Employees Provident Fund and<br>Miscellaneous Provisions Act,<br>1952 | Provident Fund     | Regional PF Commissioner                       | 1996 – 2013                        | 2.13                           |

- 9. The Company does not have any accumulated losses and it has not incurred cash losses during the financial year covered by our audit and in the immediately preceding financial year.
- 10. In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of dues to financial institutions, banks and has not issued any debenture.
- 11. The Company has not given any guarantee for loans taken by others from banks or financial institutions.
- 12. In our opinion and according to the information and explanations given to us, and on an overall examination of the Balance Sheet of the Company, we report that funds raised on short-term basis have, prima facie, not been used during the year for long-term investment.

- 13. According to the informations and explanations given to us, the Company has not made any preferential allotment of shares to parties and companies covered in the Register maintained under Section 301 of the Act.
- 14. To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no material fraud on the Company has been noticed or reported during the year.

for Deloitte Haskins & Sells Chartered Accountants (Firm Registration No. 008072S)

Bangalore, February 26, 2014 SS/MNB/JKS/2014 S. Sundaresan Partner Membership No.25776

# BALANCE SHEET AS AT 31ST DECEMBER, 2013

|   |    | Particulars   | Note<br>No. | As at 31 December, 2013<br>Rs. Lakhs | As at 31 December, 2012<br>Rs. Lakhs |
|---|----|---|-------------|--------------------------------------|--------------------------------------|
| A | ΕÇ | UITY AND LIABILITIES  |             |                                      |                                      |
|   | 1. | Shareholders' funds   |             |                                      |                                      |
|   |    | (a) Share capital   | 2           | 151                                  | 151                                  |
|   |    | (b) Reserves and surplus  | 3           | 7,910                                | 6,004                                |
|   |    |   |             | 8,061                                | 6,155                                |
|   | 2  | Non-current liabilities   |             |                                      |                                      |
|   | 2  | (a) Deferred tax liabilities (net)                              | 4           | 57                                   | 19                                   |
|   |    | (b) Other long-term liabilities                                 | 5           | -                                    | 177                                  |
|   |    | (-)   |             |                                      | 196                                  |
|   | _  | Constant Baltitude  |             | 57                                   | 190                                  |
|   | 3  | Current liabilities   | 6           |                                      |                                      |
|   |    | (a) Trade payables<br>(b) Other current liabilities             | 6           | 2,522                                | 2,460                                |
|   |    | (c) Short-term provisions                                       | 7           | 3,215                                | 3,308                                |
|   |    |   | 0           | 405                                  | 378                                  |
|   |    |   |             | 6,142                                | 6,146                                |
|   |    | TOTAL   |             | 14,260                               | 12,497                               |
| В | AS | SETS  |             |                                      |                                      |
|   | 1  | Non-current assets  |             |                                      |                                      |
|   |    | (a) Fixed assets  |             |                                      |                                      |
|   |    | (i) Tangible assets   | 9A          | 2,170                                | 1,939                                |
|   |    | (ii) Intangible assets  | 9B          | 115                                  | 166                                  |
|   |    | (iii) Capital work-in-progress                                  |             | -                                    | 147                                  |
|   |    | (b) Long-term loans and advances                                | 10          | 285                                  | 290                                  |
|   |    | (c) Other non-current assets                                    | 11          | 59                                   | 77                                   |
|   |    |   |             | 2,629                                | 2,619                                |
|   | 2  | Current assets  |             |                                      |                                      |
|   |    | (a) Inventories   | 12          | 2,874                                | 3,189                                |
|   |    | (b) Trade receivables   | 13          | 1,503                                | 1,257                                |
|   |    | (c) Cash and bank balances                                      | 14          | 6,052                                | 4,292                                |
|   |    | (d) Short-term loans and advances                               | 15          | 1,053                                | 1,023                                |
|   |    | (e) Other current assets  | 16          | 149                                  | 117                                  |
|   |    |   |             | 11,631                               | 9,878                                |
|   |    | TOTAL   |             | 14,260                               | 12,497                               |
|   |    | See accompanying notes forming part of the financial statements |             |                                      |                                      |

In terms of our report attached

For and on behalf of the Board of Directors

For Deloitte Haskins & Sells Chartered Accountants

S. Sundaresan Partner Membership No. 25776

Place : Bangalore Date : February 26, 2014 Viraj Naidu Managing Director Deepa Hingorani Director

Place : Bangalore Date : February 26, 2014

# STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED 31ST DECEMBER, 2013

| Particulars                                      | Note<br>No.     | For the year ended<br>31 December, 2013<br>Rs. Lakhs | For the year ended<br>31 December, 2012<br>Rs. Lakhs |
|--|-----------------|--|--|
| 1 Revenue from operations (gross)                | 17              | 19,133   | 16,738   |
| Less: Excise duty                                |                 | 1,688  | 1,492  |
| Revenue from operations (net)                    |                 | 17,445   | 15,24б   |
| 2 Other income                                   | 18              | 397  | 360  |
| 3 Total revenue (1+2)                            |                 | 17,842   | 15,606   |
| 4 Expenses                                       |                 |  |  |
| (a) Cost of raw materials and components consum  | ed 19.a         | 9,307  | 8,369  |
| (b) Purchases of stock-in-trade (traded goods)   | 19.b            | 575  | 266  |
| (c) Changes in inventories of finished goods,    |                 |  |  |
| work-in-progress and stock-in-trade              | 19.C            | (182)  | (364)  |
| (d) Employee benefits expense                    | 20              | 2,486  | 2,106  |
| (e) Finance costs                                | 21              | 2  | 5  |
| (f) Depreciation and amortisation expense        | 9C              | 380  | 321  |
| (g) Other expenses                               | 22              | 2,246  | 2,178  |
| Total expenses                                   |                 | 14,814   | 12,881   |
| 5 Profit before tax (3 - 4)                      |                 | 3,028  | 2,725  |
| 6 Tax expense:                                   |                 |  |  |
| (a) Current tax expense for current year         |                 | 1,040  | 905  |
| (b) Current tax expense relating to prior years  |                 | -  | (54)   |
| (c) Net current tax expense                      |                 | 1,040  | 851  |
| (d) Deferred tax                                 |                 | 38   | (10)   |
|  |                 | 1,078  | 841  |
| 7 Profit for the year (5 - 6)                    |                 | 1,950  | 1,884  |
| Earnings per Equity share                        | 24.5            |  |  |
| (face value of Rs 10 /- each):                   |                 |  |  |
| (a) Basic - Rs.                                  |                 | 129.12   | 124.74   |
| (b) Diluted - Rs.                                |                 | 129.12   | 124.74   |
| See accompanying notes forming part of the finan | cial statements |  |  |

In terms of our report attached

For and on behalf of the Board of Directors

For Deloitte Haskins & Sells Chartered Accountants

S. Sundaresan Partner Membership No. 25776

Place : Bangalore Date : February 26, 2014 Viraj Naidu Managing Director

Deepa Hingorani Director

Place : Bangalore Date : February 26, 2014

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31st DECEMBER 2013

(Rs. Lakhs)

|    |  | Note<br>No. | For the ye<br>31st Decen                   |                                      | For the ye<br>31st Decen                       |  |
|----|--|-------------|--|--------------------------------------|--|--|
| Α. | CASH FLOW FROM OPERATING ACTIVITIES :<br>Net profit before tax<br>Adjustments for :  |             |  | 3,028                                |  | 2,725                                      |
|    | Depreciation and amortization<br>Finance cost<br>(Profit) / Loss on sale of assets<br>Interest Income<br>Bad debts written off<br>Provision for doubtful trade receivables   |             | 380<br>2<br>(1)<br>(350)<br>1<br>5         |                                      | 321<br>5<br>(6)<br>(275)<br>1<br>1             |  |
|    | Net unrealised exchange (gain ) / loss   |             | (31)                                       | 6                                    | (5)  | 42   |
|    | Operating Profit before working capital changes Adjustments for : (Increase)/ Decrease in inventories (Increase)/ Decrease in trade receivables (Increase)/ Decrease in other current and non current assets Increase /(Decrease)in trade payables Increase/ (Decrease) in other current and non current liabilities Increase / (Decrease) in Provisions |             | 315<br>(228)<br>(18)<br>60<br>(213)<br>(9) | 3,034                                | (300)<br>(465)<br>(145)<br>(79)<br>1,014<br>38 | 2,767                                      |
|    | Net changes in Working Capital<br>Cash generated from operations<br>Income tax paid ( net of refunds )   |             |  | (93)<br>2,941<br>(1,001)             |  | 63<br>2,830<br>(998)                       |
|    | Net cash flow from operating activities  |             |  | 1,940                                |  | 1,832                                      |
| В  | CASH FLOW FROM INVESTING ACTIVITIES :<br>Capital expenditure on fixed assets including capital advances<br>Proceeds from sale of fixed assets<br>Interest received<br>Investment in bank deposits<br>Redemption / maturity of bank deposits<br>Net cash flow from / (used in ) investing activities  |             | (442)<br>2<br>299<br>(4,233)<br>2,245      | (2,129)                              | (381)<br>7<br>395<br>(3,436)<br>5,311          | 1,896                                      |
| C  | CASH FLOW FROM FINANCING ACTIVITIES :<br>Finance cost<br>Dividends paid<br>Tax on dividend   |             | (2)<br>( <sub>3</sub> 8)<br>(6)            | (46)                                 | (5)<br>(3,021)<br>(490)                        | (2.536)                                    |
| D  | Net cash used in financing activities<br><b>NET INCREASE IN CASH AND CASH EQUIVALENTS ( A+B+C)</b><br>Cash and Cash Equivalents as at 31 Dec.12 ( beginning of the year)<br>Cash and Cash Equivalents as at 31 Dec.13 ( end of the year )<br><b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>  | 14<br>14    |  | (46)<br>(235)<br>803<br>568<br>(235) |  | (3,516)<br>212<br>591<br>803<br><b>212</b> |
|    | See accompanying notes forming part of the financial statements  |             |  | 12321                                |  | 212  |

In terms of our report attached

For Deloitte Haskins & Sells Chartered Accountants

S. Sundaresan Partner Membership No. 25776

Place : Bangalore Date : February 26, 2014 Viraj Naidu Managing Director

Deepa Hingorani Director

Place : Bangalore Date : February 26, 2014

For and on behalf of the Board of Directors

# NOTE 1

#### SIGNIFICANT ACCOUNTING POLICIES

#### 1.1 Basis of accounting and presentation of financial statements:

The financial statements of Disa India Limited ('the Company') have been prepared in accordance with the Generally accepted accounting principles in India (Indian GAAP) to comply with the provisions of Companies Act , 1956 and Accounting Standards) notified under the Companies (Accounting Standards) Rules , 2006 (as amended) (which continues to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated September 13, 2013 of the Ministry of Corporate Affairs). The financial statements have been prepared on accrual basis under the historical cost convention.

#### 1.2 Use of estimates

The preparation of the financial statements are in conformity with the Indian GAAP requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent liabilities as at the date of the financial statements, and the reported amounts of revenue and expenses during the reported year. Actual results could differ from those estimates. Difference between the actual results and estimates are recognized in the period in which the results are known / materialized.

#### 1.3 Fixed assets

#### a) Tangible

Tangible fixed asset are capitalized at acquisition cost which includes incidental expenses incurred to bring the asset ready for its intended use.

#### b) Intangible

Computer software, except standard utility software packages which are not integral part of the hardware are classified as Intangible assets. The cost of an intangible asset comprises its purchase price, including any import duties and other taxes (other than those subsequently recoverable from the tax authorities), and any directly attributable expenditure on making the asset ready for its intended use and net of any trade discounts and rebates.

#### c) Capital work-in- progress

Capital work-in-progress is carried at cost.

#### 1.4 Depreciation and amortization

Depreciation has been provided on the straight-line method and the depreciation rates adopted for other assets are not less than the rates specified in Schedule XIV to the Companies Act, 1956.

Depreciation rates adopted is 3.34% p.a in respect of Buildings, 15 % p.a in respect of Plant and Equipment, Patterns , tools ,jigs and Fixtures , Office Equipment , Furniture and fixtures, 20 % p.a in respect of vehicles and 25 % p.a in respect of Computers. Intangible assets in form of computer software are amortized at the rate of 25 % p.a.

Individual assets costing less than Rs. 10,000/- are charged off by the Company at the time of acquisition.

#### 1.5 Inventories

Raw materials, Components, Work-in-Progress, Finished goods and Stock-in-trade are valued at lower of cost and net realizable value. Cost is ascertained on FIFO basis .Cost includes cost incurred in bringing the goods to the current location and condition. Workin-progress and finished goods include appropriate proportion of overheads and where applicable, excise duty.

#### 1.6 Revenue recognition

Revenue from sale of machinery and parts is recognized on transfer of significant risks and rewards to the purchaser, which generally coincides with the dispatch of goods to customers. Sales includes excise duty and are stated net of discounts, other taxes and sales returns. Revenue from services are recognized when services are rendered. Commission Income and export incentives are recognized on accrual basis.

#### 1.7 Other income

Interest income is recognized on accrual basis.

#### 1.8 Foreign currency transactions and translations

Transactions in foreign currencies are recognized at exchange rate prevailing on the date of the transaction. All monetary assets and monetary liabilities denominated in foreign currency outstanding as at the Balance Sheet date are translated at the year end exchange rates. Non-monetary items are carried at historical cost. Exchange differences arising on settlement / re statement of foreign currency monetary assets and liabilities are recognized as income or expense in the statement of profit and loss.

The Company uses forward exchange contract to hedge its exposure to movements in foreign exchange rates. The premium or discount arising at the inception of such a forward exchange contract are amortized as expense or income over the life of the contract. Exchange differences on such contracts are recognized in the statement of profit and loss in the reporting period in which the exchange rates change. Any profit or loss arising on cancellation or renewal of such contracts is recognized as income or expense of the period.

#### 1.9 Impairment of assets

The carrying values of assets at each Balance Sheet date are reviewed for impairment. If any indication of impairment exists, the recoverable amount of such assets is estimated and impairment is recognized, if the carrying amount of these assets exceeds their recoverable amount. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the future cash flows to their present value based on an appropriate discount factor. When there is indication that an impairment loss recognized for an asset in earlier accounting periods no longer exists or may have been decreased, such reversal of impairment loss is recognized in the statement of profit and loss.

#### 1.10 Employee benefits

#### (a) Short term employee benefits

All employee benefits falling due wholly within twelve months of rendering the service are classified as short term employee benefits. The benefits like salaries, wages, bonus, leave encashment etc. are recognized in the period in which the employee renders the related service.

#### (b) Post – employment benefits

- i. Defined Contribution Plans: The Company's Provident Fund Scheme, Superannuation Fund and Employees' State Insurance are defined contribution plans. The contribution paid/payable under the schemes is recognised during the period in which the employee renders the related service.
- ii. Defined Benefit Plans: The Company has taken a Group Gratuity Policy and Group Leave Encashment Scheme with

LIC of India. These constitute the Defined Benefit Plans of the Company.

The Present Value of the Obligation under such defined benefit plans is determined based on the actuarial valuation using the Projected Unit Credit Method. The Objective of this method is to spread the cost of each employee's benefits over the period that the employee works for the Company. The allocation of cost of benefits to each year of service is achieved indirectly by allocating projected benefits to years of service. The cost allocated to each year of service is then the value of the projected benefit allocated to that year.

The discount rates used for determining the present value of the obligation under defined benefit plans, is based on the market yields on Government securities as at the balance sheet date, having maturity periods approximating to the term of related obligations.

Actuarial gains and losses are recognised immediately in the statement of profit and loss.

In case of funded plans, the fair value of the plan assets is reduced from the gross obligation under the defined benefit plans to recognise the obligation on the net basis.

#### 1.11 Taxes on income

Current tax is the amount of tax payable on the taxable income for the year

Provision for current tax is made after taking into consideration benefits admissible under the provisions of the Income Tax Act, 1961.

Deferred tax is recognised on timing differences, being the difference between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax is measured using the tax rates and the tax laws enacted or substantially enacted as at the reporting date. Deferred tax liabilities are recognised for all timing differences. Deferred tax assets are recognised for the sufficient future taxable income will be available against which these can be realised. Deferred tax assets and liabilities are offset if such items relate to taxes on income levied by the same governing tax laws and the Company has a legally enforceable right for such set off. Deferred tax assets are reviewed at each Balance Sheet date for their realisability.

#### 1.12 Provisions and Contingencies

#### a) Provision for warranty

The estimated liability for product warranties is recorded when products are sold. These estimates are established using historical information on the nature, frequency and average cost of warranty claims and management estimates regarding possible future incidence based on corrective actions on product failures. The timing of outflows will vary as and when warranty claim will arise.

#### b) Other

A provision is recognised when the Company has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to their present value and are determined based on the best estimates required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates. Contingent liabilities are disclosed in the notes. Contingent assets are neither recognized nor disclosed in the financial statements.

#### 1.13 Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Lease rentals under such leases are charged to statement of profit and loss.

#### 1.14 Cash flow statement

Cash flows are reported using the indirect method, whereby profit / (loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The Cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

Cash for the purpose of cash flow statement comprises cash on hand and demand deposits with banks. Cash equivalents are short term (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

#### 1.15 Segment reporting

The Company identifies primary segments based on the dominant source, nature of risks and returns and the internal organisation and management structure. The operating segments are the segments for which separate financial information is available and for which operating profit / loss amounts are evaluated regularly by the Management in assessing performance.

The accounting policies adopted for segment reporting are in line with the accounting policies of the Company. Segment revenue, segment expenses, segment assets and segment liabilities have been identified to segments on the basis of the relationship to the operating activities of the segment.

Revenue, expenses, assets and liabilities which relate to the Company as a whole and are not allocable to segments on reasonable basis have been included under "unallocated revenue / expenses/assets/ liabilities".

#### 1.16 Earnings per share

Basic earnings per share is computed by dividing the profit / (loss) after tax by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is computed by dividing the profit /(loss) after tax as adjusted for dividend, interest and other charges to expense or income relating to the dilutive potential equity shares, by the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares. Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the net profit per share.

#### 1.17 Operating cycle

All assets and liabilities have been classified as current or noncurrent as per the Company's normal operating cycle and other criteria set out in the revised Schedule VI to the Companies Act, 1956. Based on the nature of activities and the time between the acquisition of assets for processing and their realization in cash and cash equivalents, the Company has determined its operating cycle as twelve months for the purpose of current / non-current classification of assets and liabilities.

| Particulars  | As at<br>31 December, 2013<br>Rs. Lakhs | As at<br>31 December, 2012<br>Rs. Lakhs |
|--|---|---|
| NOTE 2 SHARE CAPITAL (a) Authorised:   |   |   |
| 5,000,000 Equity Shares of Rs.10 each<br>(b) Issued, subscribed and fully paid up: | 500                                     | 500                                     |
| 1,510,205 Equity Shares of Rs.10 each  | 151                                     | 151                                     |
| Total  | 151                                     | 151                                     |

#### Notes :

i) Reconciliation of the number of shares and amount outstanding at the beginning and at the end of the year :

There is no change in the number of shares and amount of share capital from beginning to end of the year.

#### ii) Details of rights, preferences and restrictions in respect of equity shares :

The Company has one class of shares referred to as Equity Shares with par value of Rs 10/- per share. Each holder of equity share is entitled to one vote per share. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the company. The distribution will be in proportion to the number of equity shares held by the share holders.

The Equity Shareholders are entitled to receive dividend proposed by the Board of Directors which is subject to the approval of the shareholders in the ensuing Annual General meeting, except in case of Interim Dividend

#### iii) Details of shares held by holding company, the ultimate holding company , their subsidiaries and associates

818,902 ( PY - 818,902) Equity Shares are held by Disa Holding AG, Switzerland ( 54.22%) , ( PY - 54.22%)

313,751 (PY - 313,751) Equity Shares are held by Disa Holding AS, Denmark (20.78%) (PY - 20.78%). Disa Holding AG is a fully owned subsidiary of Disa Holding AS.

#### iv) Shareholders other than the companies mentioned in note(iii) above holding more than 5 % of total share capital

94,476 (PY - 85,069) Equity Shares are held by IDFC Premier Equity Fund (6.26%) (PY- 5.63%)

| Particulars   | As at<br>31 December, 2013<br>Rs. Lakhs | As at<br>31 December, 2012<br>Rs. Lakhs |
|---|---|---|
| NOTE 3 RESERVES AND SURPLUS   |   |   |
| (a) Capital reserve   |   |   |
| Opening balance<br>Movements during the year  | 15                                      | 15<br>-                                 |
| Closing balance   | 15                                      | 15                                      |
| (b) Securities premium account<br>Opening balance<br>Movements during the year  | 1,091                                   | 1,091<br>-                              |
| Closing balance   | 1,091                                   | 1,091                                   |
| <ul> <li>(c) General reserve</li> <li>Opening balance</li> <li>Add: Transferred from surplus in Statement of profit and loss</li> </ul>   | 1,231                                   | 1,043<br>188                            |
| Closing balance   | 1,426                                   | 1,231                                   |
| <ul> <li>(d) Surplus in Statement of profit and loss</li> <li>Opening balance</li> <li>Add: Profit / (Loss) for the year</li> <li>Less: Transferred to general reserve</li> <li>Proposed dividend - Rs. 2.50 per share (PY -Rs. 2.50 per share)</li> <li>Tax on dividend</li> </ul> | 3,667<br>1,950<br>(195)<br>(38)<br>(6)  | 2,015<br>1,884<br>(188)<br>(38)<br>(6)  |
| Closing balance   | 5,378                                   | 3,667                                   |
| Total   | 7,910                                   | 6,004                                   |

| Particulars  | As at<br>31 December, 2013<br>Rs. Lakhs | As at<br>31 December, 2012<br>Rs. Lakhs |
|--|---|---|
| NOTE 4 DEFERRED TAX LIABILITY  |   |   |
| Deferred tax (liability) / asset   |   |   |
| Tax effect of items constituting deferred tax (liability)                      |   |   |
| On difference between book balance and tax balance of fixed assets             | 112                                     | 96                                      |
| Tax effect of items constituting deferred tax liability                        | 112                                     | 96                                      |
| Tax effect of items constituting deferred tax assets                           |   |   |
| Provision for compensated absences, gratuity and other employee benefits       | 36                                      | 77                                      |
| Provision for doubtful debts / advances  | 19                                      | -                                       |
| Tax effect of items constituting deferred tax assets                           | 55                                      | 77                                      |
| Net deferred tax (liability) / asset   | 57                                      | 19                                      |
| NOTE 5 OTHER LONG-TERM LIABILITIES   |   |   |
| Others: Advances from customers  | -                                       | 177                                     |
| Total  | -                                       | 177                                     |
|  |   |   |
| NOTE 6 TRADE PAYABLES  | 2 5 2 2                                 | 2.462                                   |
| Trade payables: Other than acceptances   | 2,522                                   | 2,460                                   |
| Total  | 2,522                                   | 2,460                                   |
| NOTE 7 OTHER CURRENT LIABILITIES   |   |   |
| (a) Unpaid dividends   | 73                                      | 83                                      |
| (b) Unpaid matured debentures and interest accrued thereon                     | 46                                      | 46                                      |
| (c) Other payables   |   |   |
| (i) Statutory remittances  | 252                                     | 414                                     |
| (ii) Payables on purchase of fixed assets                                      | 140                                     | 176                                     |
| (iii) Contractually reimbursable expenses                                      | 137                                     | 208                                     |
| (iv) Advances from customers   | 2,269                                   | 2,126                                   |
| (v) Expenses on supervisory service contracts                                  | 153                                     | 152                                     |
| (vi) Employee benefit payables :   |   |   |
| - Compensated absences   | 54                                      | 37                                      |
| - Gratuity   | 91                                      | 66                                      |
| Total  | 3,215                                   | 3,308                                   |
| NOTE 8 SHORT-TERM PROVISIONS   |   |   |
| Provision - Others:  |   |   |
| (i) Provision for tax (net of advance tax of Rs.741 Lakhs , PY - Rs.630 Lakhs) | 215                                     | 181                                     |
| (ii) Provision for warranty  | 146                                     | 153                                     |
| (iii)Provision for proposed equity dividend                                    | 38                                      | 38                                      |
| (iv)Provision for tax on proposed dividends                                    | 6                                       | 6                                       |
| Total  | 405                                     | 378                                     |

## NOTE 9A TANGIBLE ASSETS

| Particulars                           | Gross Block      |              |              | Accumulated Depreciation |                  |               | on           | Net Block        |                         |
|---------------------------------------|------------------|--------------|--------------|--------------------------|------------------|---------------|--------------|------------------|-------------------------|
|                                       | Balance as       | Additions    | Disposals    | Balance as               | Balance as       | Depreciation/ | Eliminated   | Balance as       | Balance as              |
|                                       | at 31st          |              |              | at 31st                  | at 31st          |               | on disposal  | at 31st          | at 31st                 |
|                                       | December,        |              |              | December,                | December,        | expense for   | of assets    | December,        | December,               |
|                                       | 2012             |              |              | 2013                     | 2012             | the year      |              | 2013             | 2013                    |
| Owned:                                |                  |              |              |                          |                  |               |              |                  |                         |
| (a) Freehold land                     | 31<br>(31)       | -<br>0       |              | 31<br>(31)               | -                |               |              | -                | 31<br>(31)              |
| (b) Buildings                         | 1,396<br>(1,294) | 253<br>(102) |              | 1,649<br>(1,396)         | 448<br>(402)     | 48<br>(46)    |              | 496<br>(448)     | 1,153<br>(948)          |
| (c) Plant and equipment               | 2,202<br>(1,902) | 249<br>(301) | 13<br>(1)    | 2,438<br>(2,202)         | 1,518<br>(1,364) | 188<br>(155)  | 13<br>(1)    | 1,693<br>(1,518) | 745<br>(684)            |
| (d) Furniture and fixtures            | 158<br>(145)     | 5<br>(13)    | 12           | 151<br>(158)             | 130<br>(117)     | 13<br>(13)    | 12<br>0      | 131<br>(130)     | 20<br>(28)              |
| (e) Vehicles                          | 32<br>(32)       | -<br>0       | -            | 32<br>(32)               | 16<br>(10)       | 6<br>(6)      | -<br>0       | 22<br>(16)       | 10<br>(16)              |
| (f) Office equipment                  | 151<br>(139)     | וו<br>(18)   | ۱8<br>(6)    | 144<br>(151)             | 114<br>(106)     | 13<br>(14)    | 17<br>(6)    | 110<br>(114)     | 34<br>( <sub>37</sub> ) |
| (g) Patterns, tools, jigs and fixture | s 259<br>(231)   | 16<br>(30)   | -<br>(2)     | 275<br>(259)             | 162<br>(139)     | 23<br>(23)    | -<br>(o)     | 185<br>(162)     | 90<br>(97)              |
| (h) Computers                         | 307<br>(408)     | 27<br>(65)   | 104<br>(166) | 230<br>(307)             | 209<br>(348)     | 38<br>(27)    | 104<br>(166) | 143<br>(209)     | 8 <sub>7</sub><br>(98)  |
| Total                                 | 4,536            | 561          | 147          | 4,950                    | 2,597            | 329           | 146          | 2,780            | 2,170                   |
| Previous year                         | 4,182            | 529          | 175          | 4,536                    | 2,486            | 284           | 173          | 2,597            | 1,939                   |

#### NOTE 9B INTANGIBLE ASSETS

Net Block Particulars Gross Block Accumulated Depreciation Balance as Amortisation Eliminated Balance as Additions Disposals Balance as Balance as Balance as on disposal at 31st expense for at 31st at 31st at 31st at 31st December, December, the year of assets December, December, December, 2012 2012 2013 2013 2013 Computer software 203 -203 51 88 -37 -115 Total 88 ---203 203 37 51 115 Previous year 166 203 37 -203 ---37

# NOTE 9C DEPRECIATION AND AMORTIZATION EXPENSES

| Particulars  | ended 31st | For the year<br>ended 31st<br>December,<br>2012 |
|--|------------|---|
| Depreciation for the year on tangible assets as per Note 9 A   | 329        | 284   |
| Amortisation for the year on intangible assets as per Note 9 B | 51         | 37  |
| Total  | 380        | 321   |

Rs. Lakhs

Rs. Lakhs

Rs. Lakhs

| Particulars  | As at 31 December, 2013<br>Rs. Lakhs | As at 31 December, 2012<br>Rs. Lakhs |
|--|--------------------------------------|--------------------------------------|
| NOTE 10 LONG-TERM LOANS AND ADVANCES   |                                      |                                      |
| (Unsecured, considered good)   |                                      |                                      |
| (a) Capital advances   | -                                    | 8                                    |
| (b) Security deposits  | 98                                   | 99                                   |
| (c) Advance income tax (Net)   | 178                                  | 183                                  |
| (d) Other loans and advances - Balance with VAT Authorities                            | 9                                    | -                                    |
| Total  | 285                                  | 290                                  |
| NOTE 11 OTHER NON-CURRENT ASSETS   |                                      |                                      |
| Bank balances - In deposit accounts with original maturity of                          |                                      |                                      |
| more than twelve months (as margin money deposits)                                     | 59                                   | 77                                   |
| Total  | 59                                   | 77                                   |
|  | 60                                   | //                                   |
| NOTE 12 INVENTORIES (At lower of cost and net realisable value)                        |                                      |                                      |
| (a) Raw materials and Components (Goods-in-transit-Rs.25 Lakhs, PY-Rs 5 Lakhs)         | 1,387                                | 1,884                                |
| (b) Work-in-progress (refer note (i) below)  | 1,259                                | 1,117                                |
| (c) Finished goods (other than those acquired for trading)                             | 31                                   | -                                    |
| (d) Stock-in-trade - acquired for trading - (Goods-in-transit - Rs.57 Lakhs,PY - Nil)  | 197                                  | 188                                  |
| Total  | 2,874                                | 3,189                                |
| Note (i) The nature of Company's operations are such that individual items in work-in- | progress are not significant to l    | pe disclosed seperately.             |
| NOTE 13 TRADE RECEIVABLES  |                                      |                                      |
| Trade receivables outstanding for a period exceeding six months from                   |                                      |                                      |
| the date they were due for payment   |                                      |                                      |
| Unsecured, considered good   | 37                                   | 109                                  |
| Unsecured, considered doubtful   | 46                                   | 27                                   |
| -  | 83                                   | 136                                  |
| Less: Provision for doubtful trade receivables   | 46                                   | 27                                   |
| Sub-Total - A  | 37                                   | 109                                  |
|  | 16                                   |                                      |
| Other trade receivables :  | <i>.</i>                             |                                      |
|  | 16                                   | ו                                    |
| Secured, considered good   | 1 / 50                               | 1,147                                |
| Unsecured, considered good   | 1,450                                | 1                                    |
| -  | 10                                   | 24                                   |
| Unsecured, considered good<br>Unsecured, considered doubtful                           |                                      |                                      |
| Unsecured, considered good   | 10                                   | 1,172                                |
| Unsecured, considered good<br>Unsecured, considered doubtful                           | 10<br>1,476                          | 24<br>1,172<br>24<br><b>1,148</b>    |

| Particulars   | As at<br>31 December, 2013<br>Rs. Lakhs | As at<br>31 December, 2012<br>Rs. Lakhs |
|---|---|---|
| NOTE 14 CASH AND BANK BALANCES  |   |   |
| Cash and Cash Equivalents   |   |   |
| (a) Cash on hand  | 1                                       | 1                                       |
| (b) Balances with banks   |   |   |
| (i) In current accounts   | 67                                      | 677                                     |
| (ii) In deposit accounts with original maturity of less than three months | 500                                     | 125                                     |
| Sub Total - A   | 568                                     | 803                                     |
| Other Bank Balances   |   |   |
| (i) In deposit accounts with original maturity of more than               |   |   |
| twelve months ( including lien and margin money deposits                  |   |   |
| Rs 797 Lakhs (PY - Rs. 679 Lakhs)   | 1,098                                   | 1,179                                   |
| (ii) In deposit accounts with original maturity of more than              |   |   |
| three months but less than 12 months ( including lien and margin          |   |   |
| money deposits Rs. 382 Lakhs (PY - Rs. 75 Lakhs)                          | 4,267                                   | 2,180                                   |
| (iii) In earmarked accounts   |   |   |
| - Unpaid dividend accounts  | 73                                      | 83                                      |
| - Unpaid matured debentures   | 46                                      | 47                                      |
| Sub Total - B   | 5,484                                   | 3,489                                   |
| Total A + B   | 6,052                                   | 4,292                                   |
| NOTE 15 SHORT-TERM LOANS AND ADVANCES                                     |   |   |
| (Unsecured, considered good)  |   |   |
| (a) Loans and advances to employees                                       | 8                                       | 3                                       |
| (b) Prepaid expenses  | 26                                      | 17                                      |
| (c) Balances with government authorities                                  |   | ,                                       |
| (i) Excise, CENVAT  | 49                                      | 40                                      |
| (ii) VAT  | 759                                     | 842                                     |
| (iii) Service Tax   | 142                                     | 97                                      |
| (d) Other advances (Refer Note (i) below)                                 | 69                                      | 24                                      |
| Total   | 1,053                                   | 1,023                                   |
| lote (i)  |   |   |
| Advance to suppliers  | 34                                      | 19                                      |
| Duty drawback receivable  |   | - '9                                    |
| Others  | 13<br>22                                | -<br>-                                  |
| Total   | 6 <u>9</u>                              | 5<br>24                                 |
|   | ~3                                      | -4                                      |
| NOTE 16 OTHER CURRENT ASSETS  |   |   |
| (a) Interest accrued on deposits  | 142                                     | 91                                      |
| (b) Contractually reimbursable expenses                                   | 7                                       | 26                                      |
| Total   | 149                                     | 117                                     |

| Particulars  | For the period ended<br>31 December, 2013<br>Rs. Lakhs | For the period ended<br>31 December, 2012<br>Rs. Lakhs |
|--|--|--|
| NOTE 17 REVENUE FROM OPERATIONS  |  |  |
| (a) Sale of products (Refer note (i) below )   | 18,552   | 16,300   |
| (b) Sale of services ( Refer note (ii) below )   | 183  | 247  |
| (c) Other operating revenue ( Refer note (iii) below)  | 398  | 191  |
|  |  | 16,738   |
| Less: Excise Duty  | 1,688  | 1,492  |
| Total  | 17,445   | 15,246   |
| otes :   |  |  |
|  |  |  |
| Sale of Products comprises :<br>Manufactured goods :   |  |  |
| Machinery  | 16,088   | 1  |
| Parts of machinery   |  | 14,449   |
|  | 1,799  |  |
| Sub Total -A<br>Traded goods :   | 17,887   | 16,030   |
| Parts of machinery   | 665  | 770  |
| Sub Total - B  | 665  | 270  |
| Total - A + B  | 18,552   | 270  |
|  | 10,552   | 10,300   |
| ) Sale of Service comprises:   |  |  |
| Engineering services   | 77   | 138  |
| Supervision of Installation services   | 106  | 107  |
| Training   | -  | 2  |
| Total  | 183  | 247  |
| ote : The nature of Company's operations are such that further break down into br  | oad heads are not significant                          |  |
| i) Other operating revenue comprises :   |  |  |
| Commission income  | 312  | 143  |
| Sale of scrap  | 44   | 39   |
| Export incentives  | 44 42  | 9  |
| Total  | 398  |  |
|  | 390  | 191  |
| OTE 18 OTHER INCOME  |  |  |
| (a) Interest income on bank deposits   | 350  | 275  |
|  | -  | 37   |
| (b) Net gain on foreign currency transactions and translation  |  | 48   |
| <ul><li>(b) Net gain on foreign currency transactions and translation</li><li>(c) Other non-operating income (Refer note (i) below)</li></ul>  | 47   | 40   |
|  | 47<br><b>397</b>                                       |  |
| (c) Other non-operating income (Refer note (i) below)<br>Total   |  |  |
| <ul> <li>(c) Other non-operating income (Refer note (i) below)</li> <li>Total</li> <li>ote (i) Other non operating income comprises of :</li> </ul>  |  |  |
| (c) Other non-operating income (Refer note (i) below)<br>Total   | 397  | 360  |
| <ul> <li>(c) Other non-operating income (Refer note (i) below)</li> <li>Total</li> <li>ote (i) Other non operating income comprises of :<br/>Royalty</li> </ul>  | <b>397</b><br>10                                       | 360  |
| <ul> <li>(c) Other non-operating income (Refer note (i) below)</li> <li>Total</li> <li>ote (i) Other non operating income comprises of :<br/>Royalty</li> <li>Profit on sales of assets ( net )</li> </ul>   | <b>397</b><br>10<br>1                                  | <b>360</b><br>12<br>6<br>7                             |
| <ul> <li>(c) Other non-operating income (Refer note (i) below)</li> <li>Total</li> <li>ote (i) Other non operating income comprises of :<br/>Royalty</li> <li>Profit on sales of assets ( net )</li> <li>Rental income ( Refer note 24.4 )</li> </ul>  | 397<br>10<br>11  | 360<br>12<br>6<br>7<br>23                              |
| <ul> <li>(c) Other non-operating income (Refer note (i) below)</li> <li>Total</li> <li>ote (i) Other non operating income comprises of :<br/>Royalty</li> <li>Profit on sales of assets ( net )</li> <li>Rental income ( Refer note 24.4 )</li> <li>Others</li> <li>Total</li> </ul>   | 397<br>10<br>1<br>11<br>25                             | <b>360</b><br>12<br>6                                  |
| <ul> <li>(c) Other non-operating income (Refer note (i) below)</li> <li>Total</li> <li>ote (i) Other non operating income comprises of :<br/>Royalty</li> <li>Profit on sales of assets ( net )</li> <li>Rental income ( Refer note 24.4 )</li> <li>Others</li> <li>Total</li> <li>OTE 19A COST OF RAW MATERIALS AND COMPONENTS CONSUMED</li> </ul>                          | 397<br>10<br>1<br>11<br>25<br>47                       | 360<br>12<br>6<br>7<br>23<br>48                        |
| <ul> <li>(c) Other non-operating income (Refer note (i) below)</li> <li>Total</li> <li>ote (i) Other non operating income comprises of :<br/>Royalty<br/>Profit on sales of assets ( net )<br/>Rental income ( Refer note 24.4 )<br/>Others<br/>Total</li> <li>OTE 19A COST OF RAW MATERIALS AND COMPONENTS CONSUMED<br/>Opening Stock</li> </ul>                            | 397<br>10<br>1<br>11<br>25<br>47<br>1,884              | 360<br>12<br>6<br>7<br>23<br>48<br>1,948               |
| <ul> <li>(c) Other non-operating income (Refer note (i) below)</li> <li>Total</li> <li>Iote (i) Other non operating income comprises of :<br/>Royalty<br/>Profit on sales of assets ( net )<br/>Rental income ( Refer note 24.4 )<br/>Others</li> <li>Total</li> <li>IOTE 19A COST OF RAW MATERIALS AND COMPONENTS CONSUMED<br/>Opening Stock<br/>Add : Purchases</li> </ul> | 397<br>10<br>1<br>11<br>25<br>47<br>1,884<br>8,810     | 360<br>12<br>6<br>7<br>23<br>48<br>1,948<br>8,305      |
| <ul> <li>(c) Other non-operating income (Refer note (i) below)</li> <li>Total</li> <li>ote (i) Other non operating income comprises of :<br/>Royalty<br/>Profit on sales of assets ( net )<br/>Rental income ( Refer note 24.4 )<br/>Others<br/>Total</li> <li>OTE 19A COST OF RAW MATERIALS AND COMPONENTS CONSUMED<br/>Opening Stock</li> </ul>                            | 397<br>10<br>1<br>11<br>25<br>47<br>1,884              | 360<br>12<br>6<br>7<br>23<br>48<br>1,948               |

Note : The nature of Company's operations are such that further break down into broad heads are not significant

| Particulars   | For the year ended<br>31 December, 2013<br>Rs. Lakhs | For the year ended<br>31 December, 2012<br>Rs. Lakhs |
|---|--|--|
| NOTE 19B PURCHASE OF STOCK IN TRADE (TRADED GOODS)  |  |  |
| Parts of machinery  | 575  | 266  |
| Note : The nature of Company's operations are such that further break do  | own into broad heads are not significa               | nt   |
| NOTE 19C CHANGES IN INVENTORIES OF FINISHED GOODS,<br>WORK-IN-PROGRESS AND STOCK-IN-TRADE<br>Inventories at the end of the Period : |  |  |
| Finished goods  | 31   | -  |
| Work-in-progress  | 1,259  | 1,117  |
| Stock-in-trade  | 197  | 188  |
| <b>Sub Total</b><br><u>Inventories at the beginning of the year:</u><br>Finished goods  | 1,487  | 1,305  |
| Work-in-progress  | 1,117  | 845  |
| Stock-in-trade  | 188  | 96   |
| Sub Total   | 1,305  | 941  |
| Total   | (182)  | (364)  |
| NOTE 20 EMPLOYEE BENEFITS EXPENSE   |  |  |
| (a) Salaries and wages  | 2,096  | 1,785  |
| (b) Contributions to provident and other funds  | 248  | 200  |
| (c) Staff welfare expenses  | 142  | 121  |
| Total   | 2,486  | 2,106  |
| NOTE 21 FINANCE COSTS<br>Interest expense on:   |  |  |
| (i) Borrowings  | 1  | 4  |
| (ii) Interest on deposits accepted and others   | 1  | 1  |
| Total   | 2  | 5  |

| Particulars  | For the year ended<br>31 December, 2013<br>Rs. Lakhs | For the year ended<br>31 December, 2012<br>Rs. Lakhs |
|--|--|--|
| NOTE 22 OTHER EXPENSES   |  |  |
| Increase / ( decrease ) of excise duty on Inventory            | 6  | -  |
| Power and fuel   | 118  | 71   |
| Rent ( Refer note 24.4)  | 98   | 109  |
| Repairs and maintenance - Buildings                            | 66   | 59   |
| Repairs and maintenance - Machinery                            | 68   | 57   |
| Repairs and maintenance - Others                               | 47   | 35   |
| Insurance  | 55   | 51   |
| Rates and taxes  | 52   | 38   |
| Travelling and conveyance                                      | 457  | 484  |
| Legal and professional charges                                 | 104  | 112  |
| Security expenses  | 44   | 40   |
| Telephone, postage and courier                                 | 42   | 41   |
| Printing and stationery  | 18   | 13   |
| Freight outwards   | 89   | 68   |
| Commission expenses  | 59   | 106  |
| Recruitment and training                                       | 19   | 23   |
| Group Management   | 113  | 149  |
| Bank charges and guarantee commission                          | 16   | 19   |
| Directors sitting fees and commission                          | 9  | 9  |
| Royalty  | 186  | 105  |
| IT Costs   | 310  | 324  |
| Payments to auditors(refer note (i) below)                     | 11   | 8  |
| Bad Debts written off  | 6  | 14   |
| Provision for doubtful debts ( net )                           | 5  | 1  |
| Advertisement and sales promotion                              | 76   | 102  |
| Net loss on foreign currency transactions and translation      | 18   | -  |
| Miscellaneous expenses   | 154  | 140  |
| Total  | 2,246  | 2,178  |
| Note (i) Payments to auditors comprises (Net of service tax) : |  |  |
| As auditors - Statutory audit                                  | 5  | 5  |
| For other services   | 6  | -  |
| Reimbursement of expenses                                      | -  | 3  |
| Total  | 11   | 8*   |

\* Paid to erstwhile auditors.

|      | Particulars   | 31st December,<br>2013<br>Rs. Lakhs | 31st December,<br>2012<br>Rs. Lakhs |
|------|---|-------------------------------------|-------------------------------------|
| NOTE | 23 Additional information to the financial statements   |                                     |                                     |
| 23.1 | Contingent Liabilities and Commitments  |                                     |                                     |
| -    | <ul> <li>(i) Claims against company not acknowledged as debt Service Tax</li> <li> CST /VAT</li> <li> Excise Duty</li> </ul>  | וז<br>47<br>ו                       | 10<br>18<br>2                       |
|      | Note: Outflow, if any, arising out of the said claim would depend on the outcome of the decision of the appelette authority and the Company's right for future appeal before the judiciary.   |                                     |                                     |
|      | <ul> <li>(ii) Estimated amount of contracts remaining to be executed on capital account<br/>and not provided for tangible assets</li> </ul>   | 3                                   | 45                                  |
| 23.2 | Disclosure under Micro,Small and Medium Enterprises Development Act ,2006<br>Amount due and remaining unpaid<br>- Principal   | 98                                  | 90                                  |
|      | Note : The above is determined to the extent such parties have been identified on the basis of information collected by the Management and this has been relied upon by the auditors.   |                                     |                                     |
| 23.3 | Details of derivatives instruments and unhedged foreign currency exposures<br>The company uses forward exchange contracts to hedge its foreign currency exposures relatin<br>commitments. The company does not enter into any derivative instruments for trading or spe |                                     |                                     |

contracts outstanding are as under :

| 8  |       |      |
|--|-------|------|
| Currency   | INR   | US\$ |
| Cross Currency   | EURO  | EURO |
| Number of 'Sell 'Contracts                             | 2     | 1    |
|  | (3)   | -    |
| Aggregate currency amount ( Rs in Lakhs)               | 596   | 150  |
|  | (950) | -    |
| Aggregate currency amount in foreign currency ( Lakhs) | 7     | 2    |
|  | (13)  | -    |
| Note: Figures in bracket relates to the previous year  |       |      |
|  |       |      |

## Year end foreign currency exposures not hedged by a derivative instrument or otherwise are given below:

| Particulars                                      | Foreign<br>currency | Amount ( For<br>in La | eign Currency<br>ikhs ) | Amount in Rs Lakhs |               |
|--|---------------------|-----------------------|-------------------------|--------------------|---------------|
|  |                     | 31st December         | 31st December           | 31st December      | 31st December |
|  |                     | 2013                  | 2012                    | 2013               | 2012          |
| Amount receivable on sale of goods and services  | EURO                | 2                     | 3                       | 211                | 198           |
|  | USD                 | 0                     | 0                       | 12                 | 23            |
| Amount payable on purchase of goods and services | EURO                | 8                     | 9                       | 682                | 630           |
| including capital goods                          | USD                 | 0                     | 0                       | 18                 | 0             |

|      |                                  | 31st December, | 31st December, |
|------|----------------------------------|----------------|----------------|
|      | Particulars                      | 2013           | 2012           |
|      |                                  | Rs. Lakhs      | Rs. Lakhs      |
| 23.4 | Value of imports on c.i.f. basis |                |                |
|      | (i) Raw material                 | 180            | 809            |
|      | (ii) Components and spare parts  | 823            | 1,160          |
|      | (iii) Traded Goods               | 518            | 240            |
|      | (iv) Capital Goods               | 11             | 239            |
|      | Total                            | 1,532          | 2,448          |

|      | Particulars   | Year ended<br>31st December, 2013<br>Rs. Lakhs | <b>Year ended</b><br>31st December, 2012<br>Rs. Lakhs |
|------|---|--|---|
| 23.5 | Expenditure in foreign currency<br>(i) Travel   | 26   | 63  |
|      | (ii) Commission on sales  | 0  | 37  |
|      | (iii) Royalty   | 186  | 105   |
|      | (iv) Service charges  | 3  | 1   |
|      | (v) Group IT / group management charges   | 404  | 447   |
| 23.6 | Amounts remitted in foreign currency during the year on account of dividend                                   |  |   |
|      | Amount of dividend remitted in foreign currency   | 28   | 2,612   |
|      | Total number of non resident shareholders   | 2  | 2   |
|      | (to whom the dividends were remitted in foreign currency)   |  | 1   |
|      | Total number of shares held by them on which dividend was due<br>Year to which the dividend relates           | וו<br>31 December, 2012                        | ו<br>ווסבו December, 2011                             |
|      |   | 31 December, 2012                              | 31 December, 2011                                     |
| 23.7 | Details of consumption of imported and indigenous materials   |  |   |
|      | Imported- Raw materials and components  | 1,288  | 1,29  |
|      | Percentage to total Consumption   | 14%  | 16%   |
|      | Indigenous- Raw materials and components<br>Percentage to total Consumption                                   | 8,019<br>86%                                   | 7,072   |
|      |   |  |   |
|      | Total   | 9,307  | 8,369   |
| 23.8 | Earnings in foreign currency  |  |   |
|      | (i) Agency commission   | 310  | 143   |
|      | (ii) Exports on FOB basis   | 2,416  | 2,255   |
|      | (iii) Royalty and engineering service fees  | 83   | -   |
| 23.9 | The Company has banking facilities with Kotak Mahindra Bank Limited and the following are the details of same |  |   |
|      | Overdraft   | 500  | 500   |
|      | Working Capital Term Loan ( sub limit of Overdraft )  | 500  | 500   |
|      | Term Loan   | -  | 650   |
|      | Bank guarantee  | 2,500  | 2,500   |
|      | Letters of Credit ( sub limit of bank guarantee)  | 500  | 500   |
|      | Forex Forwards  | 150  | 150   |

# Note 24. Disclosures under Accounting Standards

3000 Lakhs ( PY - Rs. 3650 Lakhs ) has been offered as security.

## 24.1 Disclosure Pursuant to AS-15 (Revised)

#### a) Defined Contribution Plans

The Company makes Provident Fund, Employees State Insurance and Superannuation Fund contributions to defined contribution plans for qualifying employees. Under the schemes, the Company is required to contribute a specified percentage of the payroll costs to fund the benefits. The Company recognised Rs.105 Lakhs (PY-Rs.87 Lakhs) for provident fund contributions and Rs.46 Lakhs (PY-Rs.39 Lakhs) for superannuation fund contributions and Rs. 4 Lakhs (PY-Rs.5 Lakhs) for employees state insurance scheme contibution in the statement of profit and loss. The contributions payable to these plans by the Company are at rates specified in the rules of the schemes.

# b) Defined Benefit Plans

The Company offers gratuity and encashment of leave benefit to its employees.

(i) Gratuity

| Particulars  | 31st December, 2013<br>Rs. Lakhs | 31st December, 201<br>Rs. Lakh |
|--|----------------------------------|--------------------------------|
| Components of employer expense:  |                                  |                                |
| Current service cost   | 35                               | 2                              |
| Interest cost  | 23                               | 1                              |
| Expected return on plan assets   | (19)                             | (16                            |
| Actuarial losses / (gains)   | 28                               |                                |
| Total expense recognised in the Statement of profit and loss                                 | 67                               | 5                              |
| Actual contribution and benefit payments for the year :                                      |                                  |                                |
| Actual benefit payments  | 2                                |                                |
| Actual contributions   | 41                               | 3                              |
| Net asset / ( liability ) recognised in the Balance Sheet                                    |                                  |                                |
| Present value of defined benefit obligation  | 376                              | 28                             |
| Fair Value of plan assets  | 285                              | 22                             |
| Funded status Surplus / (Deficit )   | (91)                             | (6)                            |
| Unrecognised past service costs  | -                                | 10                             |
| Net asset / ( liability ) recognised in the Balance Sheet                                    | (91)                             | (6)                            |
| Change in defined benefit obligation:  |                                  |                                |
| Present value of defined benefit obligation at beginning of year                             | 288                              | 2                              |
| Current service cost   | 35                               | 2                              |
| Interest cost  | 23                               |                                |
| (Benefits paid)<br>Actuarial loss/(gain)   | (2)                              | (                              |
| Present value of defined benefit obligation at end of year                                   | 32<br><b>376</b>                 | 3<br>28                        |
| · · · ·  | 370                              | 20                             |
| Changes in fair value of plan assets during the year<br>Plan assets at beginning of the year | 222                              |                                |
| Expected return on plan assets   | 222<br>19                        | 17                             |
| Actual contributions   | 42                               | ۲<br>۲                         |
| Transfer in / (outs)   | -                                | -                              |
| (Benefits paid)  | (2)                              | (                              |
| Actuarial gain / (loss)  | 4                                |                                |
| Plan assets at end of the year   | 285                              | 22                             |
| Actual return on plan assets   | 23                               |                                |
| Composition of the plan assets is as follows ( Refer note(iii) ):                            |                                  |                                |
| Government / approved security   | 42%                              |                                |
| NCD/Bonds  | 38%                              |                                |
| Equity shares  | 5%                               |                                |
| Fixed depost   | 15%                              |                                |
| Total  | 100%                             |                                |
| Reconciliation of Net Liability :  |                                  |                                |
| Present value of defined benefit obligations   | 376                              | 28                             |
| Less : Fair value of plan assets   | 285                              | 22                             |
| Funded Status - ( deficit ) / surplus  | (91)                             | (6)                            |
| Actuarial Assumptions :  |                                  |                                |
| Discount rate  | 9%                               | 8                              |
| Expected long term rate of return of assets  | 9%                               | 9                              |
| Rate of compensation increase for the first five years                                       | 12%                              | 12                             |
| Rate of compensation increase for the subsequent years                                       | 10%                              | 10                             |
| Attrition  |                                  |                                |
| 20-30 Years  | 15%                              | 15                             |
| 31-45 Years  | 10%                              | 10                             |
| 46-58 Years  | 5%                               | 5                              |

| Experience Adjustments                              | 2013-2012 | 2012-2011 | 2011-2010 | 2010-2009 | 2009-2008 |
|---|-----------|-----------|-----------|-----------|-----------|
| Present value of defined benefit obligation         | 376       | 288       | 211       | 178       | 148       |
| Fair value of Plan assets                           | 285       | 222       | 174       | 145       | 116       |
| Funded Status - ( deficit ) / surplus               | (91)      | (66)      | 37        | 33        | 32        |
| Experience gain/(loss) adjustments plan liabilities | 54        | 28        | 9         | 21        | (o)       |
| Experience gain/(loss) adjustments plan assets      | 4         | 2         | 3         | 7         | (o)       |

Note :

- i) The discount rate is based on the prevailing market yields of Government of India securities as at the Balance Sheet date for the estimated term of the obligations.
- ii) The estimate of future salary increases considered, takes into account the inflation, seniority, promotion, increments and other relevant factors.
- iii) LIC with whom the scheme has been funded has advised that the portfolio of the scheme as at 31st March 2013, the latest date for which such information has been compiled by them.
- iv) Estimate of amount of contribution in the immediate next year is Rs 40.00 Lakhs (PY Rs 28 Lakhs)

#### (ii) Leave Encashment

| Particulars   | 31st December, 2013<br>Rs. Lakhs | 31st December, 201<br>Rs. Lakh |
|---|----------------------------------|--------------------------------|
| Components of employer expense                                    |                                  |                                |
| Current service cost  | 10                               |                                |
| Interest cost   | -                                |                                |
| Expected return on plan assets                                    | (8)                              | (                              |
| Actuarial losses / (gains)  | 20                               | 4                              |
| Total expense recognised in the Statement of profit and loss      | 22                               | 4                              |
| Actual contribution and benefit payments for the year :           |                                  |                                |
| Actual benefit payments   | 1                                |                                |
| Actual contributions  | 6                                | 1                              |
| Net asset / ( liability ) recognised in the Balance Sheet         |                                  |                                |
| Present value of defined benefit obligation                       | 158                              | 12                             |
| Fair Value of plan assets   | 104                              |                                |
| Funded status ( Surplus / (Deficit )                              | (54)                             | (3                             |
| Unrecognised past service costs                                   | -                                |                                |
| Net asset / ( liability ) recognised in the Balance Sheet         | (54)                             | (3                             |
| Change in defined benefit obligation                              |                                  |                                |
| Present value of Defined benefit obligation at beginning of year  | 128                              | 0                              |
| Current service cost  | -                                |                                |
| Interest cost   | 10                               |                                |
| (Benefits paid)   | (1)                              | 1 (1                           |
| Transfer in / (outs)  | -                                |                                |
| Actuarial loss/(gain)   | 21                               | 4                              |
| Present value of defined benefit obligation at end of year        | 158                              | 12                             |
| Changes in fair value of plan assets during the year              |                                  |                                |
| Plan assets at beginning of the year                              | 91                               | E                              |
| Expected return on plan assets                                    | 8                                |                                |
| Actual contributions  | 6                                |                                |
| Transfer (outs) / In  | -                                |                                |
| (Benefits paid)   | (1)                              |                                |
| Actuarial Gain / (Loss)   | 0                                |                                |
| Fair value of plan assets at end of the year                      | 104                              |                                |
| Actual return on plan assets                                      | 8                                |                                |
| Composition of the plan assets is as follows ( Refer note(iii) ): |                                  |                                |
| Government / approved Security                                    | 42%                              |                                |
| NCD/Bonds   | 38%                              |                                |
| Equity Shares   | 5%                               |                                |
| Fixed Depost  | 15%                              |                                |
| Total   | 100%                             |                                |
| Reconciliation of Net Liability                                   |                                  |                                |
| Present value of defined benefit obligations                      | 158                              | 12                             |
| Less : Fair value of plan assets                                  | 104                              |                                |
| Funded Status - ( deficit ) / surplus                             | (54)                             | (3                             |

| Experience Adjustments                              | 2013-2012 | 2012-2011 | 2011-2010 | 2010-2009 | 2009-2008 |
|---|-----------|-----------|-----------|-----------|-----------|
| Present value of defined benefit obligation         | 158       | 128       | 92        | 74        | 65        |
| Fair value of Plan assets                           | 104       | 91        | 69        | -         | -         |
| Funded Status - ( deficit ) / surplus               | (54)      | (37)      | (23)      | (74)      | (65)      |
| Experience gain/(loss) adjustments plan liabilities | 30        | 43        | NIL       | NIL       | NIL       |
| Experience gain/(loss) adjustments plan assets      | 0         | 1         | NIL       | NIL       | NIL       |

| Particulars  | 31st December, 2013<br>Rs. Lakhs | 31st December, 2012<br>Rs. Lakhs |
|--|----------------------------------|----------------------------------|
| Actuarial Assumptions  |                                  |                                  |
| Discount rate  | 9%                               | 8%                               |
| Expected long term rate of return of assets                            | 9%                               | 9%                               |
| Rate of compensation increase for the first five years                 | 12%                              | 12%                              |
| Rate of compensation increase for the subsequent years                 | 10%                              | 10%                              |
| Attrition  |                                  |                                  |
| 20-30 Years  | 15%                              | 15%                              |
| 31-45 Years  | 10%                              | 10%                              |
| 46-58 Years  | 5%                               | 5%                               |
| Mortality : Indian Assured Lives Mortality (2006-08) Modified Ultimate |                                  |                                  |

#### Note :

i) The discount rate is based on the prevailing market yields of Government of India securities as at the Balance Sheet date for the estimated term of the obligations.

ii) The estimate of future salary increases considered, takes into account the inflation, seniority, promotion, increments and other relevant factors.

iii) LIC with whom the scheme has been funded has advised that the portfolio of the scheme as at 31st March 2013, the latest date for which such information has been compiled by them.

iv) Estimate of amount of contribution in the immediate next year is Rs 12 Lakhs ( PY - Rs 12 Lakhs)

|  | For the year ended<br>31st December, 2013<br>Rs. Lakhs | For the year ended<br>31st December, 2012<br>Rs. Lakhs |
|--|--|--|
| 24.2 Segment information<br>The company has identified business segment as its primary segment and geogr | rapic segment as its secondary segr                    | nent   |
| Segment revenue:   |  |  |
| a) Foundry business<br>b) Air business   | 14,494<br>2,951  | 13,458<br>1,788  |
| Revenue from segments<br>Less: Inter-Segment revenue   | 17,445   | 15,246<br>-  |
| Net sales / income from operations   | 17,445   | 15,246   |
| Segment results<br>a) Foundry business<br>b) Air business  | 2,324<br>795   | 2,407<br>383   |
| Segment results<br>Add: unallocable corporate income (net of unallocable Corporate expenditure)          | 3,119<br>(439)   | 2,790<br>(335)   |
| Operating profit<br>Other Income ( net)  | 2,680<br>348   | 2,455<br>270   |
| Profit before tax<br>Tax expenses  | 3,028<br>1,078   | 2,725<br>841   |
| Net Profit for the year  | 1,950  | 1,884  |
| Segment assets:<br>a) Foundry Business<br>b) Air business<br>c) Unallocable corporate assets             | 6,688<br>890<br>6,682                                  | 6,130<br>816<br>5,551                                  |
| Total assets   | 14,260   | 12,497   |
| Segment Liabilities:<br>a) Foundry business<br>b) Air business<br>c) Unallocable corporate liabilities   | 2,065<br>384<br>3,750                                  | 1,873<br>337<br>4,132                                  |
| Total liabilities  | 6,199  | 6,342  |
| Other Information:<br>Capital expenditure:   |  |  |
| <ul> <li>a) Foundry business</li> <li>b) Air business</li> <li>c) Unallocable</li> </ul>                 | 473<br>52  | 566<br>37  |
|  | 37<br><b>56</b> 2                                      | 275<br>878   |
| Depreciation / amortization<br>a) Foundry business<br>b) Air business<br>c) Unallocable                  | 209<br>54<br>117                                       | 190<br>40<br>91  |
|  | 380  | 321  |

The geographic segments individually contributing 10 percent or more of the Company's revenus and segment assets are shown separately:

Rs. Lakhs

| Geographic Segment | Revenues           | Segment assets    | Capital expenditure incurred |
|--------------------|--------------------|-------------------|------------------------------|
|                    | For the year ended | As at             | during the year ended        |
|                    | 31 December, 2013  | 31 December, 2013 | 31 December, 2013            |
| India              | 14,663             | 13,441            | 414                          |
|                    | (12,991)           | (11,930)          | (204)                        |
| Rest of the World  | 2,782<br>(2,255)   | 819<br>(567)      | -                            |
| Total              | 17,445             | 14,260            | 414                          |
|                    | (15,246)           | (12,497)          | (204)                        |

Note: Figures in bracket relates to the previous year

## Related Party transactions Details of related parties 24-3 |e

| P | Uetails of related parties  |  |
|---|-----------------------------|--|
|   | Description of relationship | Name of Related Parties  |
|   | Holding Company             | disa holding a/s<br>Norican group aps.<br>Disa holding ag  |
|   | Fellow Subsidiary           | DISA INDUSTRIE AG<br>DISA TECHNOLOGIES PVT LTD<br>DISA TECHNOLOGIES PVT LTD<br>DISA KK<br>DISA KK<br>DISA (CHANCZHOU) MACH LTD,<br>WHEELBARATOR SRO<br>DISA INDUSTRIEAN AGEN GMBH<br>WHEELABRATOR GROUP.INC<br>WHEELABRATOR GROUP.INC<br>WHEELABRATOR GROUP PANGKONG LTD<br>WHEELABRATOR GROUP PANGKONG LTD<br>WHEELABRATOR GROUP PANGKONG LTD |
|   |                             |  |

Note: Related parties have been identified by the Management

Key Management Personnel (KMP)

Mr. Viraj Naidu-Managing Director

# Details of Related Party Transaction q

Rs. Lakhs

| DISA DISA TECHNO-<br>INDUSTRIE AG LOGIES PVT<br>LTD | disa indus-<br>Tries A/S | DISA<br>(CHANGZHOU)<br>MACH LTD.,<br>BRATOR | WHEEL-<br>BRATOR SR0 HOLDING A/S | norican<br>Group Aps. | WHEELA- DISA<br>BRATOR INDUSTRIEAN-<br>GROUP GMBH LAGEN GMBH |           | WHEELA- WH<br>BRATOR Gro<br>GROUP.INC | Wheelabrator<br>Group(Canada) Group SAS<br>Ltd | Wheelabra<br>Group<br>Hongkong | tor Disa Holding<br>Ltd A G | Mr. Viraj<br>Naidu,<br>Managing<br>Director |
|---|--------------------------|---|----------------------------------|-----------------------|--|-----------|---------------------------------------|--|--------------------------------|-----------------------------|---|
| - 147<br>(6a)                                       | •                        | 1   |                                  | 1                     | 7<br>(15)  | 1         | 1                                     | 1  |                                |                             |   |
| 6 (26)<br>- (26)                                    | I                        |   | - ( <u>11</u> )                  | 1                     | 5 '  | I         | 1                                     |  |                                |                             |   |
|   | 1                        |   |                                  | (0,1)                 | 1  | I         | 1                                     |  |                                |                             |   |
| 1   | ı                        |   | 1                                | 291<br>298)           | I  | 1         |                                       | I  |                                |                             |   |
| - 659<br>(4444)                                     | 1                        | 1) (6t)                                     | 82                               | 1                     | 1  | I         | 64<br>(68)                            | 1  |                                |                             |   |
|   | 1                        |   | 1                                | I                     | 1  | 1         | I                                     | 1  |                                |                             |   |
| -   |                          |   |                                  | ı                     |  |           | ı                                     |  |                                |                             | 461<br>(ca)                                 |
|   |                          |   | 8 (8)                            |                       |  |           |                                       |  |                                | 20<br>(20)                  | 1501  |
| - 18<br>(a)   | ,                        |   | 1                                | ı                     | 1  | 6<br>(rc) |                                       | 38   |                                | ~ ~ ~                       |   |
| ס'ו)<br>ליו   | 4<br>(18)                | (27)  |                                  | I                     | 6<br>(48)  |           | 1                                     | 2  | 1                              | 1                           |   |
| 61 - (I)  | 1                        | - (2)                                       | 1                                | I                     | 1  | - (8)     | 1                                     | - (6)  | 0                              | 1                           |   |
|   | - 0                      | 01<br>(21)                                  | •                                |                       |  |           |                                       | . 1  | 1                              | 1                           |   |
| - 279<br>(\751)                                     | 1                        |   | 1                                | I                     | E  | I         | 1                                     |  | 1                              | 1                           |   |
| 21  | ı                        |   |                                  |                       |  |           |                                       |  |                                |                             |   |
| 42  |                          |   |                                  |                       |  |           |                                       |  |                                |                             |   |
|   |                          |   |                                  |                       |  |           |                                       |  |                                |                             |   |
| - 76<br>(506)                                       | 1                        | 6<br>(12)                                   | 1                                | I                     |  | 1         | - (o)                                 | 4<br>(8)                                       |                                |                             |   |
| (L1)  |                          |   |                                  |                       | r  |           | ď                                     | (2)  |                                |                             |   |
| - (253)   |                          |   | -<br>(12) (12)                   | 137                   | N  |           | (12)                                  | - (2)  |                                |                             |   |
|   |                          |   |                                  | (182)                 |  |           |                                       |  |                                |                             |   |

|      | Particulars  | 31st December,<br>2013<br>Rs. Lakhs | 31st December,<br>2012<br>Rs. Lakhs |
|------|--|-------------------------------------|-------------------------------------|
| 24.4 | Details of leasing arrangements<br>As Lessee:<br>Lease payments recognised in the statement of profit and loss   | 98                                  | 100                                 |
|      | Contingent rents recognised as expense during the year<br>Sublease payment recevied / receivable   |                                     | 109<br>-<br>-                       |
|      | As Lessor:<br>The Company has entered into non cancellable lease agreement for its facilities. The tenure of<br>lease ranges from three to five years. The lease agreements have an escalation clause wherein<br>lease agreement is subject to an increment ranging from 5 % to 10 %<br>Details of lease commitment at the year end are as follows : |                                     |                                     |
|      | Upto One year<br>From one to five years  | 11<br>21                            | -                                   |
| 24.5 | <b>Earnings per share</b><br>Net Profit for the year<br>Number of equity shares ( in Numbers)<br>Basic and diluted earnings per share (Rs.)  | 1,950<br>1,510,205<br>129.12        | 1,884<br>1,510,205<br>124.74        |
| 24.6 | PROVISIONS<br>Provisions for Warranties<br>Balance at the beginning<br>Provision made<br>Amounts utilized/ revised<br>Balance at the end   | 153<br>146<br>153<br>146            | 97<br>153<br>97<br>153              |
|      | Note:Future cash outflow in respect of the above is determinable only on occurrence of uncertain future events   |                                     |                                     |
| 25   | Previous year's figures have been regrouped / reclassified wherever necessary to correspond with t Previous year's figures are audited by another firm of chartered accountants.   | he current year's class             | ification / disclosure.             |

Signatures to the Statement of Significant Accounting Policies and Notes to the Financial Statements.

For and on behalf of the Board of Directors

Viraj Naidu Managing Director Deepa Hingorani Director

Place : Bangalore Date : February 26, 2014





#### THIS ATTENDANCE SLIP DULY FILLED IN, TO BE HANDED OVER AT THE ENTRANCE OF THE MEETING HALL

Name of the attending Member \_\_\_\_\_:\_\_\_\_(in block letters)

| Member's Folio No./Client ID No | .: |
|---------------------------------|----|
| Client ID No.                   | :  |
| DP ID No.                       | :  |

| Name of Proxy          |
|------------------------|
| (in block letters,     |
| to be filled in if the |
| Proxy attends instead  |
| of the Member)         |

No. of Shares held

I hereby record my presence at the Twenty Ninth Annual General Meeting at Vivanta by Taj , No 2275, Tumkur Road, Yeshwantpur, Bangalore 560022, at 11.00 a.m on Thursday, the 8<sup>th</sup> May 2014.

Note : The copy of the Annual Report may please be brought to the Meeting Hall.

Member's Signature

Proxy's Signature\*

 $^{\ast}\mbox{To}$  be signed at the time of handing over the slip

I/We \_\_\_\_\_ being Member(s) of the above named Company hereby appoint \_\_\_\_\_ \_\_\_\_\_ of \_\_\_\_\_ or failing him \_\_\_\_\_ of \_\_\_\_\_ in the District of \_\_\_\_\_ as my/our Proxy to vote for me/us, on my/our behalf, at the Twenty Ninth Annual General Meeting of the Company, to be held on Thursday, the 8<sup>th</sup> May, 2014 at 11.00 a.m and at any adjournment(s) thereof. Signed this \_\_\_\_\_ day of \_\_\_\_\_ 2013 For Office use only Affix One Rupee Revenue Stamp No. of Shares : \_\_\_\_\_ Folio No. :\_\_\_\_\_ Client ID No . : \_\_\_\_ DP ID No. : \_\_\_\_\_

Note: The instrument appointing proxy duly completed in all respects should be deposited at the Registered Office of the Company at 5th Floor, Kushal Garden Arcade, 1A, Peenya Industrial Area, Peenya 2nd Phase, Bangalore - 560 o58 not later than 11.00 a.m on 6<sup>th</sup> May, 2014.

#### ELECTRONIC CLEARING SERVICE (E C S) MANDATE FORM

To Integrated Enterprises (India) Limited UNIT : DISA India Limited 30, Ramana Residency, Ground Floor 4th Cross, Sampige Road Malleswaram, Bangalore 560 003

**REGISTERED FOLIO NO:** 

D:

I hereby give my mandate to credit my Dividend on the shares held by me with respect to aforesaid folio number directrly to my bank account through Electronic Clearing Service (ECS). The details of the Bank account are given below.

| A Name of the Bank                                |       |    |    |   |    |   |  |      |     |     |    |    |  |  |  |
|---|-------|----|----|---|----|---|--|------|-----|-----|----|----|--|--|--|
| B Branch Name<br>Complete Bank<br>Address<br>CITY |       |    |    |   |    |   |  |      | Γ   | PIN | со | DE |  |  |  |
| C Account Number                                  |       |    |    |   |    |   |  |      |     |     |    |    |  |  |  |
| D Type of Account                                 | SB    | CA | NR | E | NR | 0 |  | Othe | ers |     |    |    |  |  |  |
| E Nine digit MICR Cod                             | de No |    |    |   |    |   |  |      |     |     |    |    |  |  |  |

(Please ensure to fill-in correct MICR code Number as appearing on the cheque provided by the bank. Please also verify the same from your Bankers)

(Please attach a Blank "CANCELLED" cheque or a photocopy thereof or a certificate from the bank)

| PAN No |  |  |
|--------|--|--|
|--------|--|--|

I hereby declare that the particulars given above are correct and complete. If the transaction is delayed or credit is not effected at all for reasons(s) of incomplete or incorrect information, I will not hold the Company or the Share Transfer Agents responsible

I/We am/are attaching herewith a Cancelled Cheque / Xerox copy of the cheque, PAN Card, Passport, Voter's ID, Front Page of the Bank Passbook as proof for the above.

| Name of the shareholders | Signature of the shareholders |
|--------------------------|-------------------------------|
|                          |                               |
|                          |                               |
|                          |                               |
|                          |                               |

Address of the shareholder

Please note that incomplete Mandate Form will be rejected.

All the Columns should be filled-in.

Permanent Account Number (PAN) is compulsory as per the SEBI Guidelines

Separate Forms should be submitted for each of the Folio. (Take xerox if required)

ECS DETAILS FOR SHAREHOLDERS HOLDING SHARES IN DEMAT FORM: Incase of shareholders holding their shares in demat mode, the shareholders are requested to provide the above details to their respective (depository participant) DPs. Please also note details directly intimated to the Company or Registrars will not be considered if the shares are held in DEMAT form.

### EXCON 2013, 20-24 November 2013, Bangalore





### IFEX 2014, 7-9 March 2014, Gandhinagar





### Contacts

### DISA India

### Regd. & Corp. Office:

DISA India Limited 5th floor, Kushal Garden Arcade 1A Peenya Industrial Area Peenya 2nd Phase Bangalore 560 058, INDIA Tel +91 80 4020 1400 to 1404 Fax +91 80 2839 1661 E: bangalore@noricangroup.com

### Branch Office:

New Delhi E: delhi@noricangroup.com

Pune E: pune@noricangroup.com

Kolkata E: kolkata@noricangroup.com

Rajkot E: rajkot@noricangroup.com

### Manufacturing:

DISA India Limited No. 28-32, Satyamangala Industrial Area Tumkur-572 104 Tel: +91 816 6602000/01 E: tumkur@noricangroup.com

### DISA Representative:

F Care, Coimbatore E: elango@fcare.net

### Customer distribution centre (parts and services)

E: cdc.india@noricangroup.com

DISA India Limited Plot No.50, KIADB Industrial Area Hosakote - 562 114 Tel: 080 27971310/27971516 <u>E: hosakote@noricangroup.com</u>







DISA<sup>®</sup> is a registered trademark of DISA Holding A/S. DISAMATIC<sup>®</sup> is a registere d trademark of DISA Industries A/S. Wheelabrator<sup>®</sup> is the registered trademark of Wheelabrator Technologies (UK) Limited **Norican Group is the parent company of DISA and Wheelabrator**.

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